





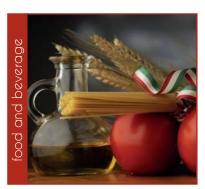


TRADE MISSION IN SOUTH AFRICA

Johannesbourg, september 16-18, 2013







TRADE MISSION IN SOUTH AFRICA is one of the actions of Unioncamere Promotional Program 2013 organized by Aspin, the Special Agency of Frosinone Chamber of Commerce for international Activities, in collaboration with the Italian Chamber of Trade and Industry South Africa in Johannesburg and ICE Office in Johannesburg.

The main target of the Trade Mission is to promote the excellence of Made in Italy in the Republic of South Africa in order to increase the flow of exports of the companies involved in the project, stimulate and encourage the development of new relationships with BRICS Countries and to create favorable conditions for the improvement of trade relations already in place with local partners.

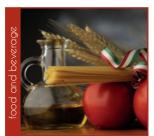
The main fields involved in the trade Mission, according to their economic importance in terms of import/export and the specific needs of the South African market in relation to Made in Italy productions, are:



Mechanics and Automation chain: industrial machinery, including equipment for the apparel and footwear, digger, design, construction and maintenance of industrial plants.



Chemical-Pharmaceutical Supply chain: polymers for industry, health products, medicines.



Food and Beverage chain: fishing and aquaculture technologies for food processing, conservation, organic food, bio-fuels, packaging.

index

company name	region/province	page
Energia Rinnovabile Italia	Bari	4
FalcoPneus	Salerno	5
Magaldi Power	Salerno	6
Meca Trasformatori	Matera	7
Sautech	Salerno	8
Tecnosystem	Frosinone	9
Zambelli	Bologna	10
Carind	Frosinone	12
For.Tec. Forniture Tecnologiche	Caserta	13
Panteco	Ravenna	1 4
Acqua & Terme Fiuggi	Frosinone	16
Agriconserve Rega	Napoli	17
Arnone Soft Drink	Napoli	18
G.A.C. Gruppo Alimentare Campano	Salerno	19
Labcaffé	Salerno	20
La Fenice	Frosinone	21
Polselli	Frosinone	22
Rispoli Luigi & C.	Salerno	23
Rustichella d'Abruzzo	Pescara	24





Energia Rinnovabile Italia

Company Profile:

Energia Rinnovabile Italia was founded in 2004 for the construction and management of renewable energy installations. It is specialized in the wind sector and, for years, it has built installations for the production of energy from other renewable sources (solar, biomass, biogas). The company ENERGIA RINNOVABILE ITALIA S.u.r.l. is co-owner of the wind farm site in Minervino Murge (BT), established in 2008, currently in operation, consisting in 9 wind turbines for a total power of 18 MW.

PRODUCTS

Construction and management of installations for the production of electric energy from renewable sources (wind, solar, biomass and biogas). The company ENERGIA RINNOVA-BILE ITALIA S.u.r.L. is able to solve every specialized aspect of the design of renewable energy installations.

Energia Rinnovabile Italia S.u.r.L.

Corso Alcide De Gasperi 262 70125 Bari (BA) ITALY tel./ph: +39 080 5024127 fax: +39 080 5691512

Contacts

Pavone Filippo Sole Administrator email: filippo.pavone@filipavoing.i



FalcoPneus

Company Profile:

FalcoPneus was established in 1996 from an idea by Michele Marmo, trade manager.

The firm has 30 years experience in tyre trading; if has direct contact with the major tyre manufacturing companies and it is the wholesaler of Michelin Bridgestone and Vredestein brands.

FalcoPneus offers a vast and capillary service to more than 3000 retailers in south Italy (Campania Region, Basilicata Region and Calabria Region).

In the last years, the firm has achieved an average sales volume of about €7.000.000,00 per year, distributing over 120.000 tyres to retailers.

FalcoPneus has a b-to-b service that allows clients to order and control the availability in real time.

PRODUCTS

FalcoPneus distributes tires from the best brands, and provides a very wide range for different vehicles.

The core business is focused towards car tires and 4x4 tires but the Company treats also machinery, tractors and motorcycles.

FalcoPneus S.r.l.

Via Fontana del Vaglio 45 84030 San Rufo (SA) ITALY tel./ph: +39 0975 395120 fax: +39 800 134660 www.falcopneus.com

Contacts:

Antonio Marmo sales manager email: antonio@falcopneus.con skype: falcopneus.antonio



Magaldi Power

Company Profile:

Magaldi Group, founded in 1929 in Salerno, is a leading manufacturer of industrial systems and plants for bulk material handling at high temperatures, aggressive chemicals, heavy or sharp products, particularly used for coal-fired power plants, cement industries, mines, metallurgical processes, steel plants, biomasses and foundries. In the field of renewable energy Magaldi Group is developing an innovative concentrated solar power plant.

PRODUCTS

The MAC® (Magaldi Ash Cooler) is a unique system for dry extraction, air cooling and mechanical handling of bottom ash from pulverized coal-fired boilers. The Mac increases boiler efficiency, eliminates environmental risk due to zero water usage and no bottom ash storage ponds.

The Ecobelt® is the solution for Bulk Material Handling in different industries, mining, cement, steel and metallurgical processes. Reliability is the main feature of any Magaldi equipment designed to operate in industrial processes handling hot materials, aggressive chemicals, heavy or sharp products.

Ecobelt WA® recently developed for waste sector uses air instead of water to cool down the incinerator bottom ash, and makes feasible the separation of metals from waste ash, even in microscopics fractions, from inert substances. The recovery of metals from waste is a high-value environmentally and economically practice, since it allows their recycling, saving natural resources. In the field of renewable energy Magaldi Group is developing STEM an innovative concentrated solar power plant.

Magaldi Power S.p.A.

Via Imo 219 84100 Salerno (SA) ITALY tel./ph: +39 089 688201 fax: +39 089 274431 www.magaldi.com

Contacts:

Letizia Magaldi administrator email: letizia.magaldi@magaldi.con



Meca Trasformatori

Company Profile:

MECA Group has been operating in the field of electromechanics since 1974, bringing energy to the service of companies and industries by building electrical transformers of distribution MV/LV. In the energy sector, mention should be made, first and foremost, of the long relationship with Enel Spa, Eni Spa, Enipower Spa, Tirreno Power Spa, Moncada energy group Srl. MECA group is firmly established and is a company in constant development, both in the acquisition of new markets and in investment in research and training.

PRODUCTS

MECA Group produces ML/LV transformers in mineral oil, with capacities from 25 kVA up to 2.500 KVA and nominal insulation classes up to 36 kv. These types of transformers are used, over various ranges of power, in primary and secondary electrical energy transmission and distribution systems, and in various other industrial applications.

Meca Trasformatori S.r.l.

Via Einaudi 73 75013 Matera (MT) ITALY tel./ph: +39 0835 757114 fax: +39 0835 757114

Contacts:

Riccardo Cuccarese manager email: info@mecatrasformatori.con



Sautech

Company Profile:

SAUTECH is a young company from South Italy, whose distinguishing features are high technology and professionalism. It was founded in 2006 with its offices situated in Cava de' Tirreni (SA), with the aim to exploit their skills and abilities gained in the context of factory automation, process control and industrial informatics. SAUTECH operates in Italy, in Europe and worldwide: the services provided cover the entire life cycle of plants, ranging from design to engineering, from installation to integration of complete systems offering assistance and advice 365/24/7.

PRODUCTS

SAUTECH offers design, development and commissioning of industrial automation systems, robotics, automated warehouses, remote control systems, traceability systems and construction of electrical systems. It also offers packages and custom-made solutions for IT. Web and e-commerce.

Sautech S.r.l.

Corso Umberto I 158 84013 Cava De' Tirreni (SA) ITALY tel./ph: +39 089 345676 www.sautech.it

Contacts

Vincenzo Della Mura engineer email: info@sautech.it





Tecnosystem

Company Profile:

Tecnosystem is an Italian company with over twenty years of experience in handling and plant logistics. Since 1988 it has offered solutions for plant engineering and industrial automation.

Its engineering department is specialized in designing, manufacturing and commissioning Material handling systems.

Market and customer needs, and the requests for implementation of its own systems, quickly lead Tecnosystem to develop new and successful solutions also in the sectors of Robotics Applications and Handling Systems, fields in which today Tecnosystem boasts ample references.

Tecnosystem has a team of engineers specialized in designing and manufacturing Special Machines by integrating and expanding its customers' needs and specifications.

PRODUCTS

Tecnosystem can offer customized solutions in the fields of automation, industrial robotics and industrial controls at-large.

Main sectors:

Food Industry; Pharmaceutical Industry; Energy Industry; Electro-mechanical industry; Mechanical Engineering Industry; Ceramics Industry; Chemical Industry; Textile; Brick and Tile Industry; Defense Industry.

Most acknowledged systems are:

Handling and accumulation systems; Product packaging lines; Mechanical assembly lines; Product identification lines; Product sorting lines; Palletizing lines; Pallet changer lines; Logistics and transport lines; Robotic systems; Component assembly machines.

Customers can rely on after-sales customer support services including training for engineers, remote tele-assistance and periodic preventive maintenance programs.

Tecnosystem S.r.I.

Loc. Spinelle 1 03012 Anagni (FR) ITALY tel./ph: +39 0775 769650 fax: +39 0775 774716

Contacts:

Daniele Petrelli sales manager email: info@tecnosystemsrl eu



Zambelli Macchine Automatiche

Company Profile:

Zambelli was founded in 1969 as a company to manufacture packaging machines in the mechanical deeprooted tradition of the city of Bologna. In a few years the success of the technological solutions adopted has crossed the Italian borders and created a customer base of international renown. Zambelli today range of machines is composed by: shrinkwrapping machines, tray-packers, cartoners, case packers, pick & place and robotized palletizer. Zambelli machines are designed to offer reliability, efficiency and flexibility to meet present and future customers' need. Main features delivered by the Zambelli design are: reduced change over time, reduced machine footprint, reduced maintenance costs, higher production efficiency, better quality of the final packs, reduced energy consumption.

PRODUCTS

Zambelli range of machines is composed by:

- shrinkwrapping machines
- tray-packers
- cartoners
- case packers side loading, bottom loading
- wraparound case packers
- pick & place and robotized palletizer

Zambelli Macchine Automatiche S.r.l.

Via Ferrara 35/41 40018 San Pietro in Casale (BO) ITALY tel./ph: +39 051 6661782 fax: +39 062 6668369 www.zambellipackaging.info Contacts

Marco Cimarelli manager area email: marco.cimarelli@zambelli.i





Carind

Company Profile:

Founded in 1988, Carind is a Tissue Paper Converting Company whose plant covers a surface of 12,000 square meters, within an area of 80,000 sqm. Its main activity is focused on the production of tissue paper items for hygienic, sanitary, domestic and industrial applications. Thanks to the high technology and its flexibility Carind Company operates throughout Italy and foreign Countries with an Export rate of 45%. Always careful to safeguard the environment, Carind has installed a photovoltaic system able to ensure, with zero impact, a part of the energetic needs of its production cycles. Over the years it has obtained relevant certifications, such us: ISO9001, ISO 14001, OHSAS 18001, FSC MIX.

PRODUCTS

The main products are: Multi-purpose paper Rolls, Hand Towel Rolls and Center Feed Rolls, Napkins 1-2-3-ply, medical sheets, Interfolded Hand Towel "C" "V" "Z", toilet paper rolls and Jumbo, related accessories and systems.

Carind S.r.I.

Via Vicinale Fontanile Loc. Picinella snc 03033 Arpino (FR) ITALY tel./ph: +39 0776 880005 fax: +39 0776 880004 www.carind.it

Contacts

Tommaso De Santis general manager Fabrizio Gabriele sales manager email: salesoffice@carind.it



For.Tec. Forniture Tecnologiche

Company Profile:

For.Tec is leader on construction of high-tech ecologic plants. The major strength and pride derives from waste incinerations plant. Thanks to collaboration and know-how of important technicians, For.Tec can offer plants with a high engineering value, to satisfy any customer needs. The production follows accurate processes and guarantees constant quality, in compliance with delivery terms and high reliability.

PRODUCTS

Range of waste incinerators, studied and designed to please specific customer needs, Kept up with latest technologies concerning incineration. To satisfy even the highest restrictive measures of recent laws on pollution Endlessly looking for innovative applying solutions. Incinerations capacity from 20 kg/h to 400 kg/h

For.Tec. Forniture Tecnologiche S.r.l.

Via Appia km 186.900 81050 Francolise (CE) ITALY tel./ph: +39 0823 881105 fax: +39 0823 882889 www.fortec-inceneritori.it

Contacts:

Edoardo Belgrano sole administrator email: info@fortec-inceneritori.it skype: edoardo.belgrano



Panteco

Company Profile:

Since 1993, Panteco has been dedicated to manufacturing water soluble film and bags according to their European and American patents.

The water soluble material is made from PVA (polyvinyl alcohol) film. PVA is a non-toxic environmentally friendly and 100% biodegradable material that dissolves in water. PVA is commonly used in packaging of a variety of goods, such as plant and vegetable seeds, textiles and clothing, unfinished embroidery items, fresh foods and also in making of water soluble laundry bags for better hygiene and easy handling of soiled washable items.

Panteco engages every day to provide an efficient, fast and accurate service to the satisfaction of its customer. Thanks to its experience Panteco knows that today is important to produce a quality product. It chooses Italian or European raw material in order to do a product purely MADE IN ITALY.

PRODUCTS

Panteco realizes water soluble bags, colored and printed. bags are produced in several sizes and in 4 colors: blue, green, red and yellow. Bags contains also heavy garments. Panteco water soluble bags have been also used in the packaging of cement additives to avoid environmental pollution. The company suggested to use PVA bag for the packaging of cement additives. Panteco's film and bags are also used in the agricolture to pakaging insecticides, fungicides, parasiticides. Panteco has developed a particular type of soluble film for the world of embroidery.

Panteco S.r.l.

Via Rondelli 26 48011 Filo d'Alfonsine (RA) ITALY tel./ph: +39 0532 802491 - 802595 fax: +39 0532 856003

www.panteco.it

Contacts

Rita Frison owner email: panteco@panteco.it skype: panteco.srl





Acqua & Terme Fiuggi

Company Profile:

The city and its healing waters have a very ancient origin. In prehistoric times, the valley of Fiuggi was a lake that with the lacustrine sedimentation and volcanism it is in time filled with a layer of silt, clay, tuff and ash. Today, the water flows through the volcanic layer, enriching itself with benefic components: the secret of the properties of Water Fiuggi is thus in its composition. Fiuggi is a precious mineral water and by consuming it daily, it maintains the entire body youthful thanks to its excellent depurative properties.

PRODUCTS

The Fiuggi mineral water is available in three sizes and variations in natural and sparkling. The bottles are made exclusively of glass and formats available are three: 100 cl (33.8 FIOz.), 75 cl (25.3 FI.Oz.), 50 cl (16.9 FI.Oz).

Acqua & Terme Fiuggi S.u.p.a.

Piazza Martiri di Nassiriya 03014 Fiuggi (FR) ITALY tel./ph: +39 0775 506539 fax: +39 0775 506539 www.acquafiuggi.com

Contacts

Marco Franzoso sales manager email: info@acquafiuggi.eu



Agriconserve Rega

Company Profile:

Agriconserve Rega Company, with its head office and plant in Striano (Naples - Italy), was established in 1987 thanks to the long experience of Rega family in the production of canned tomatoes (since 1965). The international brands of Agriconserve Rega are: "STRIANESE", "REGA" e "ZIA ROSA".

PRODUCTS

Peeled tomato, crushed and diced tomatoes, tomato paste, strained tomatoes, San Marzano peeled tomatoes DOP, Organic Peeled Tomatoes.

Agriconserve Rega Soc. Coop. Agricola

80040 Striano (NA) ITALY tel./ph: +39 081 8277883 fax: +39 081 8277580 www.agriconserverega.com

Contacts

Luigi Rega export manager email: luigirega@agriconserverega.it skype: exportstrianese



Arnone Soft Drink

Company Profile:

Arnone Soft Drinks started the production of soft drinks in 1907. Ever since the company has been improving the quality of its products in order to offer to the market drinks for all tastes. Arnone operates respecting the environment and it exercises strict control over the entire production process ensuring the highest quality of every product. The position in relation to national and international clientele, the company identifies as a real partner in all phases of mentoring and business growth. Thanks to the continuous technological innovation, the Company faces the market, anticipating new trends of consumption. The Arnone Soft Drinks LTD is certified by the European Quality Assurance Limited UKAS (ISO9001/2008 - BS / EN / ISO 14001 / 2004).

PRODUCTS

Arnone main brands are Arnone, Arthè, Frizzosa, Fruttar, Ice.

The continuous technological innovation and the synergy among the production areas allows Arnone Soft Drink to satisfy and even anticipate the continuing demands of the complex and delicate world of beverages.

The constant research is entrusted to the expertise of specialists to develop new tastes and new formats, in glass and PET, able to match with international market requirements. Currently Arnone produces carbonated drinks with sugar and RCC, as well as soft spot in sizes ml100, ml 200, ml 250 and ml 750 in glass, and ml 330, ml 750, ml 1500 and ml 2000 in PET.

Arnone Soft Drinks S.r.I.

Viale Olimpico 4 80026 Casoria (NA) ITALY tel./ph: +39 081 753022 www.amone.it

Contacts:

Nadia Kaouni export manager email: export@arnone.it



Gruppo Alimentare Campano

Company Profile:

"Maestri Pastai" artisans guard secrets handed down from generation to generation. Today, as yesterday, Maestri Pastai uses the best quality durum wheat and exclusively bronze dies that ensure to pasta its famous rough and a porous surface. The product range offers a large number of formats, going from long and short pasta, to particular formats such as flavored pasta and those typical of the region. With the same "love" and dedication Maestri Pastai produces: Bio specialties, Kamut specialties and Farro (spelt) specialties.

PRODUCTS

The range of artisan pasta cover about 150 different types of pasta, including those made with different natural ingredients (cuttlefish ink, tomato, beetroot, spinach, turmeric). Gruppo Alimentare Campano S.r.I. has three production lines (long pasta, short pasta and regional shapes) and more than one packaging lines.

Gruppo Alimentare Campano S.r.I.

Via Codola17/19 84085 Mercato San Severino (SA) ITALY tel./ph: +39 089 894528 fax: +39 089 893192 www.maestripastai.it Contacts:

Giovanni Castiello manager email: info@maestripastai.it



Labcaffè

Company Profile:

It all starter over half a century ago, when Mr. Domenico Gioia bought from an Italo-American man a grocery, in which he not only sold several products but he was also used to roast raw coffee, to create handicraft blends and handmade packaging. So far, passion and devotion for his activity have not changed: they have favoured the continuous technological innovation research, without omit the usual care that has always marked the company in the creation of very high qualities blends.

Thanks to the quality of its products, the company is nowadays present in more than 40 countries of all the five continents, including East Europe, Middle East and Mediterranean area's countries, taking advantage of the opportunities offered to PMI to expand among difficult markets.

In years the company has been subject of several societary transformations and the whole Caffè Domenico Gioia s.r.l. production and commercialization activity has been absorbed by Labcaffè s.r.l., a company of the same group created in 2002 with the purpose to reorganize the distribution of the mother company who works successfully in the field since 1949.

PRODUCTS

Roasted coffee beans, roasted coffee ground, roasted coffee pods and coffee cupsules suitable for the Lavazza machines and Nespresso machines. Organic fair-trade coffee and conventional coffee.

Labcaffè S.r.l.

Via Contrada San Paolo 30/2 84022 Camoagna (SA) ITALY tel./ph: +39 0828 240002 fax: +39 0828 240900 www.labcaffe.com

Contacts

Pompeo Pisani export manager email: commercial@labcaffe.com



La Fenice

Company Profile:

Fenice Srl, established in 2010, started the production of Rattafia craftsmanship. The main purpose of the firm is to offer a product which is founded on the old farmers traditions and at the same time to create a nonpareil, renowned, modern and multifunctional taste. In this way Fenice srl is able to satisfy the requests of the most demanding clients, those people always searching for the best quality in food and wine.

PRODUCTS

The Rattafia La Fenice is a delicious liquor with a low alcoholic rate and a delicate balance between perfumes and tastes so to be suitable at the end of a meal as a digestive, instead of the classic distilled spirits, or it is also suitable to drink with desserts, biscuits and short cakes.

La Fenice S.r.l.

Via Colle Cottorino 175 03100 Frosinone (FR) ITALY tel./ph: +39 328 1640497 fax: +39 0775 211926 www.lafenicesapori.com

Contacts:

Marco Messia manager email: marcomessia@libero.it



Polselli

Company Profile:

POLSELLI S.p.A. is the largest and leading independent Italian Milling Industry, with an ultra-modern plant in Italy located in Arce (province of Frosinone), with the brand name "POLSELLI".

The Company produce soft wheat flours for all sectors of both the home and the foreign markets. All our products are milled 100% naturally and do not contain any food enzymes, added gluten or any additives. From these mills national coverage supplies all the bakery and food manufacturing sectors, from the multinational manufacturers to in-store bakeries, caterers and craft bakers.

POLSELLI S.p.A. has worked in the milling business for over 60 years and prides itself on its philosophy of attention to quality. This distinctive trademark guarantees constant high quality for all its products. This results in a precise choice to meet the high quality standards that our customers look for. Thanks to an efficient and state of the art analytical laboratory our flour products are carefully controlled and also allows for select, raw ingredients which include grains and cereals. It is certificated UNI EN ISO 9001-2000 and ISO 22005.

PRODUCTS

Bread: The bread flours are produced with an array of carefully selected grains whose unique flavor can be savored in the final product...

Pastries: This one of a kind flour puts a spin on an ordinary workday in the pastry shop kitchen, with its surprising ability to bring out the flavor of each ingredient...

Pizza: The meticulous selection of grains, the specialized milling, and our company's cooperation with trade associations are just some of the reasons why the pizza flours are the right choice for making a real Italian pizza...

Polselli S.p.a.

Via Casilina, km 112 03032 Arce (FR) ITALY tel./ph: +39 0776 524108 fax: +39 0776 524109 www.polselli.it

Contacts

Emiliano Polselli export manager email: e.polselli@polselli.it



Rispoli Luigi & C.

Company Profile:

The society Rispoli Luigi & C. S.r.I., been born in 1969 and situated in the south italy, near the famous greek-roman city of paestum. the company produces all organic line: whole peeled tomatoes, chopped tomatoes, strained tomatoes, small willock tomatoes, tomato paste.

The company has always prefered quality and accurate selection of the product, beginning in the field and continuing in the production cycle.

The society provided the quality certificat and speciality for organic for give a further guarantee of product quality.

PRODUCTS

More than the 80% of our production is exported. The company produces all organic line: whole peeled tomatoes, chopped tomatoes, strained tomatoes, small willock tomatoes, tomato paste, ready tomato sauce.

Rispoli Luigi & C. S.r.l.

Via Mazzini - Borgo Carillia 3 84023 Altavilla Silentina (SA) ITALY tel./ph: +39 0828 987038 fax: +39 0828 987314 www.conserverispoli.it Contacts:

Rispoli Natale owner email: info@conserverispoli.it skype: Rispoli Food



Rustichella d'Abruzzo

Company Profile:

Rustichella D'Abruzzo originates from the ancient artisan factory Gaetano Sergiacomo, founded in Penne (in Abruzzo), in 1924 keeping unchanged the traditional artisan production strictly oriented to the special and regional pasta shapes. Currently the pasta factory is located in Moscufo (Pescara) in a splendid position on the green hills among the olive trees from which Rustichella produces its excellent extra virgin olive oil (standard and D.O.P.).

Artisan pasta differs in many aspects form the industrial products mainly oriented to a mass production and distribution. Three are the fundamental elements that characterize the Rustichella D'Abruzzo pasta: the selection and the utilization of the best durum wheat with a high gluten content and the use of spring water that give the dough a peculiar texture, the exclusive use of bronze dies and the long drying process, carried on up to 50 hours according to the pasta shape and made exclusively at low temperature, around 40°, that guarantees the maintenance of all the organoleptic properties of the pasta.

PRODUCTS

Products on catalogue: durum wheat semolina pasta, organic durum wheat semolina, egg pasta (plain and with flavours) , organic whole wheat pasta, "farro" pasta, kamut pasta, gleten free pasta. Since the beginning of '90s Rustichella decided to widen the products range and offer a complete selection of foods adding on the catalogue artisan sauces, local excellent Extra virgin olive oil (standard and DOP) and a selection of the best gourmet regional products like Panettone, Pandoro, Torrone and Colomba.

Rustichella d'Abruzzo S.p.a.

Piazza Vestini 20 65019 Pianella (PE) ITALY tel./ph: +39 0859 71308 fax: +39 0859 72521 www.rustichella.it

Contacts

Giovanni Intilla export manager email: giovanni@rustichella.it skype: giovannirustichella



























in collaborazione con



