

Subcontratación

2007

BILBAO
(SPAIN)

25 - 28 September 2007

International
Subcontracting
and Inter-Business
Cooperation Exhibition

**B!
E!
C!** BILBAO
EXHIBITION
CENTRE

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The meeting place for industrial and business promotion

Once again, the subcontracting sector will be able to count on the only International Exhibition in Spain in its speciality and one of the most important at European level, making it an unmissable meeting place for promoting industrial and business activity.

An event that has exceeded all exhibitor level expectations

Growth of the event in recent years has surpassed all forecasts. With growth of 13% in participating exhibitors, it has succeeded in attracting the leading domestic and foreign industrial subcontracting companies, ranking as the third most important trade fair in the sector both due to the quality of exhibitors and products and also due to the professionals who visit it.

International Subcontracting and Inter-Business Cooperation Exhibition

Its aim is to provide small and medium sized enterprises with an effective tool for promoting their activities and a venue where they can make contact with domestic and foreign manufacturers and contractors.

Exhibitors

SUBCONTRATACIÓN 2005
Total: 612



CUMBRE INDUSTRIAL Y TECNOLÓGICA 2005
Total: 1,139 Exhibitors from 35 countries



Participating sectors

- Foundry
- Processing without metal removal
- Part machining
- Heat treatments
- Surface coatings
- Mould, models, matrices and dies
- Tools and tooling
- Electricity
- Electronics
- Plastics
- Rubber
- Textile
- Wood
- Ceramics
- Chemicals
- Subcontracting products
- Maintenance
- Specialised subcontracting services
- Glass

Origin of the exhibitors

- Argentina
- Austria
- Belgium
- Brazil
- Canada
- China
- Cuba
- Denmark
- Egypt
- Finland
- France
- Germany
- India
- Ireland
- Italy
- Japan
- Morocco
- Mexico
- Netherlands
- New Zealand
- North Korea
- Norway
- Poland
- Portugal
- Slovakia
- Slovenia
- South Africa
- Spain
- Sweden
- Switzerland
- Taiwan (R.O.C.)
- Turkey
- Ukraine
- United Kingdom
- U.S.A.

Group participation in 2005

Domestic:

- Asociación de Empresarios de Ibi (Alicante)
- Cámara de Comercio e Industria de Sevilla
- Bolsas de Subcontratación de Catalunya
- Cámara de Comercio, Ind. Y Navegación de Vigo
- Cámara de Comercio e industrial de Alava
- Cámara de Comercio, Industria y Navegación de Gipuzkoa
- Cámara de Comercio, Industria y Navegación de Bilbao
- Cámara de Comercio, Industria y Navegación de Cantabria

Foreign:

- ANEMM (Portugal)
- CECC Lombarde (Italy)
- GEMB (Italy)
- Provex (Italy)
- Regione Autonoma Valle d'Aosta (Italy)
- Vicenza Qualità (Italy)
- Aspin (Italy)
- CCI Bayonne (France)
- Chambre Commerce Et d'industrie Toulouse (France)
- Embajada de los Países Bajos (Netherlands)
- Comnet (India)
- Ministry of Economy of The Slovak Republic
- Tüdöksad (Turkey)
- CCPIT (China)

With outstanding international projection

The quality of the over 16,000 professional trade visitors from all five continents stood out once again, consolidating this event as one of the most important as regards its international projection.

So as to guarantee the attendance of visitors and favour business exchanges, Bilbao Exhibition Centre, BEC, boosts its presence abroad through personalised invitations to purchasers and delegations from different countries.

Manufacturing visiting sectors

- Aeronautics
- Hardware and ironmongery items
- Automotive
- Air-conditioning
- Metal construction
- Domestic appliances
- Decorative items
- Lifting
- Hydraulics, Pneumatics
- Toys
- Machine-tools
- Agricultural machinery
- Woodworking machinery
- Textile machinery
- Construction machinery and items
- Rail material and components
- Electric motors
- Shipbuilding
- Robotics

As a reference, the campaign by foreign delegations has attracted more than 300 purchasers in 42 delegations which have been invited to visit the event. The members of the delegations, composed of general managers, purchasing and production managers, company chairpersons and departmental managers, come from such crucial sectors as automotive, aeronautics, domestic appliances, rail, machine-tools, shipbuilding or construction.

Origin of the delegations

- | | | |
|----------------------|-------------|------------------|
| • Algeria | • Finland | • Portugal |
| • Argentina | • France | • Qatar |
| • Austria | • Germany | • Russia |
| • Brazil | • Guatemala | • Saudi Arabia |
| • Colombia | • Italy | • Slovakia |
| • Czech Republic | • Jordan | • Turkey |
| • Chile | • Lithuania | • United Kingdom |
| • Dominican Republic | • Malaysia | • U.S.A. |
| • Egypt | • Morocco | • Venezuela |
| | • Mexico | |
| | • Oman | |

Integrated into the Cumbre Industrial y Tecnológica

With the presence of the main sectors of Industry and Technology

- Welding machinery, equipment and supplies
- Machinery, equipment and supplies for casting, forging, rolling and surface treatment
- Iron and steel machinery and equipment
- Industrial maintenance
- Metrology
- Automatic devices
- Precision machining machinery
- Electricity and electronics
- New technologies
- Industrial supplies
- Handling
- Subcontracting

An interesting “Contracting Forum”

The previous “Contracting Forum” hosted 971 pre-arranged meetings between contractors and subcontractors, organised to put the leading players at the event in contact with each other.

In an unbeatable environment for exhibitors and visitors

The every increasing number of participating enterprises have verified that they do not only find an exhibition reference point at Subcontratación but rather an authentic showcase.

In this case BEC offers itself as an exceptional business centre, an important nerve point located in an environment open to the world and amply equipped with infrastructures and communications so as to provide accessibility and comfort to exhibitors and visitors.



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