

**BUSINESS PROFILES OF THE FICCI DELEGATION TO ITALY**  
**6<sup>th</sup> November 2006**

*(as on 10<sup>th</sup> Oct)*

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**RATAN TEXTILES PVT LTD.**

**MR NARESH K JAIN**

Managing Director

F 200/201, EPIP, Sitapura  
Jaipur 302 022 (Rajasthan)  
Phone : 91-141-2771004  
Fax : 91-141-2771124  
E-mail : ratan@ratantextiles.com,

Ratan Textiles is a reputed name in India Home Furnishing and Garment Industry for continually developing itself since last 30 years to its services.

Its product line covers cushions, curtains, table cloth, mat, napkins, runners, aprons, kitchen towels, oven mitt, pot holders, shower curtains, duvet covers, pillows, sheet, quilts, accessories like bags and garments (specialized in ladies fashion wear and kids wear).

Ratan is headed by Mr Naresh K Jain who has a vast experience in production and international marketing supported by team of highly qualified and experienced designers, artisans and skilled workforce.

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**DHOOT SANGEMERMER (P) LTD.**

**MR ASHOK KUMAR DHOOT**

Managing Director

B-9, Bais Godown Industrial Estate  
Jaipur 302 006 (Rajasthan)  
Phone : 91-141-2212174,  
Fax : 91-141-2212738,  
E-mail : ashokdht\_jp1@sancharnet.in, info@dhootstonecraft.com

Dhoot Sangemermer Pvt Ltd., established in 1989. One of the leading manufacturers, exporter and mine owner of marble, sand stone and granite, blocks, slabs & tiles. As well as stone carvings, it specializes in making statues, fountain, garden embellishments, pietre dura, columns, grills, fire places, gift items, bath tubs, wash basins. Any kind of stone crafts as per buyers designs and specifications.

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**DWARKA GEMS LTD.**

**MR K B GOYAL**

Chairman & Managing Director

G-1, 5 & 6, EPIP  
Sitapura Industrial Area  
Jaipur 303 905 (Rajasthan)  
Phone : 91-141-5122988  
Fax : 91-141-2770413, 5122990

E-mail : kbgoyal@dwarkas.com, kbg@dwarkas.com

Dwarka Gems Ltd., clustered in under leadership of Mr K B Goyal. It has one of the best known manufacturing capabilities in gold & platinum jewellery spread over 42,000 sq fts in Jaipur. The company has set up handmade, casting & stamping operations under the technical expertise and with Italian collaborators. Dwarka is a professionally managed equal ..... opp. Employer with over 250 skilled, trained employees. Company has fully owned marketing subsidiaries at New York & London. In India, it is having three outlets at Jaipur, Jodhpur and Ludhiana.

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#### **T ABDUL WAHID TANNERIES PVT LTD.**

##### **MR T RAFEEQ AHMED**

Chairman

No. 55 / O.No.26, Vepery High Road  
Periamet  
Chennai 600 003 (Tamil Nadu)  
Phone : 91-44-25610500,  
Fax : 91-44-25611277,  
E-mail : wahid@tawahid.com,

T Abdul Wahid Group of Companies with an annual export turnover of 35 million US dollars has three modern tanneries and three shoe factories, employing more than 3000 employees. The main customers are Clarks Company of N. America the owner of "Bostonian" shoes in USA. The other customers are from Italy, Germany and UK. The company also exports finished leather to Europe, Fast East.

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#### **V T IMPEX LTD.**

##### **MR SUNDEEP KUMAR GUPTA**

Managing Director

12, SBI Officers Colony, II Street  
Arumbakkam  
Chennai 600 106 (Tamil Nadu)  
Phone : 91-44-23633920,  
Fax : 91-44-23633919,  
E-mail : sundeepg7@yahoo.co.uk,

V T Impex Ltd., a new brand in Quality Agro Commodity exports, was established in 2004 by a team of professionals – Mr K K Gupta and Mr Sundeep Kumar Gupta. Exports are mainly to Sri Lanka, Malaysia & Dubai. The products presently exported are chillies, potatoes, onions, rice and groundnuts.

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#### **R R LEATHER PRODUCTS PVT LTD.**

##### **MR MOHAN ROY**

Director

136 SIDCO Industrial Estate  
Ambattuk  
Chennai 600 090 (Tamil Nadu)

Phone : 91-44-26254353,  
Fax : 91-44-26529157,  
E-mail : amber@rrleathersindia.com,

R R Leather Products (P) Ltd., is an award winning export house with 18 years in the leather apparel business with exports of US 6.5 million dollars and imports of US 4.0 million dollars. The company is looking for collaboration in leather processing marketing and outer wear apparel in all materials.

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### **COUNCIL FOR LEATHER EXPORTS**

#### **DR K ELANGO VAN, IAS**

Executive Director

CMDA Tower II, 3rd Floor  
Egmore  
Chennai 600 008 (Tamil Nadu)  
Phone : 91-44-28594366,  
Fax : 91-44-28594363,  
E-mail : cle@cleindia.com,

The Council for Leather Exports is an autonomous institution under the Ministry of Commerce & Industry, Government of India. The Council has the mandate to co-ordinate, facilitate and assist the leather exporting community in all their endeavours namely, liaising with the Government, influencing the export policy in respect of leather, disseminating information with regard to leather and leather products and carrying out a marketing exercise for the Indian leather products for various countries in the world.

The Council has 2555 Members and has the Governing Body duly elected from among the industry members. The Council is the one stop solution for the export related issues in India for the leather industry. Of late, the Council is also actively involved in attracting Foreign Direct Investments in leather manufacturing sector with an objective of increasing the capacity of the industry. The Council represents the country in various Fairs, Seminars and Workshops.

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### **S DURAISAMY & SONS**

#### **MR S DURAISAMY**

CEO

1A, Old Natham Road  
Madurai 625 014 (Tamil Nadu)  
Phone : 91-452-2640290  
Fax : 91-452-2640776  
Mobile : +91-9442121000  
E-mail : sdsons@eth.net, sdsexport@airtelbroadband.in

S Duraisamy & Sons is a manufacturer and exporter of knitted garments to Europe. The company has two factories in Tirupur. It has about 200 people and currently doing an export turnover of 3.5 million USD. It is exporting to Italy, Switzerland and Cyprus. It is also manufacturing children & lady's outerwear and pyjama for all categories.

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### **DANVARSHINI EXPORTS**

**MR N SREEDHAR**

Managing Partner

No. 3, Kula Thottam  
Kangayam Road  
Tirupur 641 654 (Tamil Nadu)  
Phone : 91-421-2425264-65  
Fax : 91-421-2425275  
E-mail : [sreedhar@danavarshini.in](mailto:sreedhar@danavarshini.in)

Danvarshini Exports is established in 1995. It exports knitted garments, woven madeups and lady's wears of all categories.

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**A V THOMAS LEATHER & ALLIED PRODUCTS LTD.****MR HABEEB HUSSAIN**

Chief Executive

118, Velachery Main Road  
Guindy  
Chennai 600 032 (Tamil Nadu)  
Phone : 91-44-22201963,  
Fax : 91-44-22201965,  
Mobile :  
E-mail : [habib@avtleather.com](mailto:habib@avtleather.com),

The A V Thomas Group, founded in 1925, now employes over 12,000 people in the business areas like plantations – tea, coffee, rubber & spices; food ingredients & oleoresins; plant biotechnology; healthcare; leather and software & back office operations. The other crops are pepper, nutmeg, cardamom and vanilla and selling in the Middle-East Market. In the area of Food Ingredients and Oleoresins, it has a joint venture in India with McCormic Ingrednents, USA and selling its products under the McCormic brand name all over the world. In the area of Plant Biotechnology, its products are like foliage, flowers, fruits, spices, beverage and forestry. The group manufactures catheters, a joint venture with Teleflex Inc of USA and selling as a Rusch product in the Indian market.

AVT Leather was started in 1977 and, from modest beginnings, has now grown to be the largest leather accessories company in India. The company has 15 manufacturing units which employ about 3000 people making leather goods, belts, shoe uppers, shoes and furniture covers.

These include large store chains like wal-mart, target & macy's, among others, to brand names like Tommy Hilfiger, Guess, Harrods, NEXT, Hugo Boss and Filofax.

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**SAGAR CREDITS LIMITED****MR PUKHRAJ JAIN**

Managing Director

Ramlakhan Chamber, Suit No. 309  
3rd Floor, 18 GMM Street  
Sowcarpet  
Chennai 600 079 (Tamil Nadu)  
Phone : 91-44-25390025,  
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Sagar Credits Ltd., deals in auto-components including forging & castings, gems & jewellery.

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### **SHREE GANESH JEWELLERY HOUSE PVT LTD**

#### **MR NILESH PAREKH**

Director

413, Vardaan Market  
25-A, Camac Street  
Kolkata 700 016 (West Bengal)  
Phone : 91-33-22800345  
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Mobile : +91-9831627077  
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Shree Ganesh Jewellery House Pvt Ltd., deals in handmade gold & studded jewellery. Its exports turnover is Rs. 300 crores for the year ended 31<sup>st</sup> March, 2006. Its main clients in are T Visaman & Sons & Bombay Jewellers, UK, Abhusan (S) Pvt Ltd., Singapore, and in UAE Sparkle Jewellery LLC, Ibrahim Al Sayegh Jewellery, Allukas Jewellery, Kaloti Jewellery, Ramniklal Jewellers LLC, Bafleh Jewellery LLC, and Al Abdulla Jewellery Traders LLC. and in USA, Sumukh Inc.

Its associates are Doyen Traders & Properties Pvt Ltd., Shree Gajanand Jewellers Pvt Ltd., Janki Properties Pvt Ltd., Pitty Fincon Services Pvt Ltd., Gokul Fincon Services Pvt Ltd., J T Metals & Minerals Export Pvt Ltd., and Shree Vinayak Jewellers.

The company is interested in tying-up with the Italian manufacturing counterparts for purchase / buyback arrangements.

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### **PVR INSHIELD BITUMINOUS PVT LTD.**

#### **MR KALLOL KUMAR MUKHERJEE**

Chairman

Boldi  
P O - Dishergarh  
Dist. Burdwan 713 333 (West Bengal)  
Phone : 91-341-2523065,  
Fax : 91-341-2520623,

PVR Inshield Bituminous Pvt Ltd., was established in November 1991 and manufactures Fire Retardant Sealant and Dust Ioniser.

Fire Retardant Sealant - The company has developed a product in the year 1994, which has Fire Retardant Characteristics. Eastern Coalfields Ltd., has been utilizing the materials since last one decade. The product has also reduced the consumption of Cement by ECL to the extent of 40,000 MT per year. The company has sold to ECL more than 36,000 MT of Fire Retardant Sealant in the last 10 years.

Dust Ioniser – The company has invented a Dust Ioniser in the year 1999 whereby Dust in the collieries has been arrested & ECL saved precious water as well as increasing the Coal Production.

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### **DIAMOND BOTTLING PLANT COMPANY**

#### **MR KRIPAN KUMAR MUKHERJEE**

Partner

Boldi

P O - Dishergarh

Dist. Burdwan 713 333 (West Bengal)

Phone : 91-341-5532895

Fax : 91-341-2520623

E-mail : kripps4@rediffmail.com,

Diamond Bottling Plant Company, a manufacturer of Indian made foreign liquor established in the year 2004 as a partnership firm.

The company unit with a production capacity of 30,000 cases per month is well equipped with experienced technocrats. The company has made agreement with M/s Viva Dholen Spirits Pvt Ltd., Bangalore for manufacturing of its whisky – Copper Pot. It is also looking for bottling of established companies in Italy with its range of products.

The company is marketing of Chancellor Brand whisky in the five districts of West Bengal. It has already established its image in South Bengal and manufacturer of Indian made foreign liquor like Rum, Vodka., etc.

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**RAWATS INTERNATIONAL LTD.**

**MR PRADEEP RAWAT**

Director

5K Stephen Court

18A Park Street

Kolkata 700 071 (West Bengal)

Phone : 91-33-22293616,

Fax : 91-33-22299049,

E-mail : rawats@rawats.com,

Rawats International Ltd., incorporated in 1995 and deals in forged and machines components. Its turnover is 500 million. Its main clients are Tata International Ltd, Kolkata, Rifle Factory Ichapur, Ichapur, West Bengal, Small Arm Factory, Kanpur and Hindusthan Motors Ltd, Hooghly. The company associates are Rawatsons Engineers Pvt Ltd. (steel fabrication) and Castle industries Pvt Ltd., (forging & steel fabrication)

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**EMBROIDERY & GARMENTS HI TECH MANUFACTURING ASSOCIATION (EGMA)**

**SANJANA EXPORTS PVT LTD. – (EGMA)**

**MR ALOK LAL GOSWAMI**

President

**MR AMIT BANERJEE**

General Secretary

**MR SANJAY JAIN**

Director

Karnani Mansion, Room No. 18, 2nd Floor

47, Park Street

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Mobile : +91-9433023350

E-mail : egma@vsnl.net,

Embroidery & Garments Hitech Manufacturing Association (EGMA) has been established in February 2005. The primary objective of this association is to explore the vast potential in the readymade garments manufacturing sector in the clusters situated in Garden Reach, Metiabruz, Mahestala, Santoshpur and Acra in West Bengal. EGMA has been set up to encourage cluster development with the help of Central and State Governments, Banks & Financial Institutions. In a survey conducted by EGMA and financial institutions, initially 184 viable units in the cluster have been identified out of which 60 units have been provided financial sanction by United Bank of India (UBI) and State Bank of India (SBI) to the tune of Rs. 14 crores. The main function of EGMA is to monitor the functioning of the units in the cluster, provide guidance and counseling with respect to technical aspects, financial discipline, marketing strategy, inventory control, production & quality control and management.

EGMA seeks a prospective partner or clients in Italy who may be interested to share the technical knowhow required to set up an integrated designing cum training center for fashion and garments and provide specific job orders for garments manufactured & processed.

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### **PIONEER IRON & STEEL CORPN PVT LTD.**

#### **MR DHIRENDRA KUMAR JAIN**

Senior Director

31, Alexandra Court  
60/1, Chowringhee Road, 2nd Floor  
Kolkata 700 020 (West Bengal)  
Phone : 91-33-22478263, 22405810  
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E-mail : rohitgangwal@yahoo.com,

Pioneer Iron & Steel Corporation Pvt Ltd., was set up in 1960, mainly for manufacturing railway sleepers and railway water columns and other heavy industrial fabrications.

In 1973, the company became the pioneer in India to do single piece castings of up to 25 Metric Tons. Its business and quality of products was accepted by the Mini Steel Plants throughout India and in steel plants like Steel Authority of India (SAIL), Kalyani Steel, Field Gun Factory and Government Ordinance factories.

In 2001, the company bought some machines from Vermeer Corporation, USA and diversified into a new Cable Laying work with the latest "No-Dig" method with the help of Trench less Technology. It has acquired projects from Reliance Infocom for the laying of PVC pipes used for the fiber optic networks. It has also done jobwork for BSNL, DOT, MTNL, GAIL and other private cellular companies (Airtel), etc.

In 2003, the company has set up a non-ferrous foundry with the latest technology and conforming to international standards and specifications for manufacturing copper alloy ingots and castings. It has a well equipped laboratory for testing chemical composition and physical properties.

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### **INDO-ITALIAN CHAMBER OF COMMERCE & INDUSTRY**

#### **MR ASHOK AIKAT**

Vice Chairman

Director

Sonodyne Television Co Ltd., 138, Block G  
New Alipore  
Kolkata 700 053 (West Bengal)  
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E-mail : sonodynetv@sify.com, ashok\_aikat@hotmail.com

The Indo-Italian Chamber of Commerce and Industry is non-profit organization recognized by the Italian Government. Founded in 1966, the Chamber can count today on more than 1000 members from all the sector of the industry. In more than 30 years of service the Chamber has become a key player in the promotion of trade, investment and collaboration between India and Italy. It has various working committees like the Indo-Italian Joint Commission and the inter-governmental working groups on tourism, agro-food and SMEs.

Partnerships in Italy : with the Chambers of Commerce of Milan, Rome, Florence, Modena, Vicenza, Salerno and Ascoli Piceno, with the Fiera Milano Trade Fair Authority and the major Italian fair organizers, with various export consortiums, training and service centers and universities.

Partnership in India : with the Bombay Chamber of Commerce, the India Merchants' Chamber, the Federation of Indian Chambers of Commerce and Industry (FICCI), the All India Association of Industries, the Council of European Chambers of Commerce and various sectorial associations like NASSCOM.

Partnerships in European Commission programmes like the EU-India Cross Cultural programme, Asia Invest, Asia Interprise.

The Chamber constantly monitors the bilateral trade and collaboration between India and Italy with a specific focus to sectors of strategic interest for the two countries like IT, tourism, food processing, textile and the environment.

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### **MODALI DISTRIBUTORS PVT LTD.**

#### **MR VEDANT JATIA**

Director - Operations

Modern Centre A Wing, Ground Floor  
Sane Guruji Marg, Mahalaxmi  
Mumbai 400 011 (Maharashtra)  
Phone : 91-22-23092985-87, 66624181  
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E-mail : vj@modernindia.co.in

Modali Distributors Ltd., is the sales and distribution network for servicing the niche segment in Indian retail segment. Modali Distributors services the jewellery and lifestyle products in various different business channels all across the country with the help of franchises, distributors, shop-n-shop's. It currently has 3 brands in its portfolio viz. Asmi Diamond Jewellery, Sangini Diamond Jewellery and Desire Lifestyle. The company seeks to meet the manufacturers manufacturing various kind of jewellery products, watches, other lifestyle product in the Indian market.

Modali's parent company Modern India Limited also manages the Indian Institute of Jewellery which has a technical collaboration with California Institute of Jewellery training, Sacramento, USA. The institute seeks to meet other Jewellery Institute in Italy for imparting technical training in Jewellery Manufacturing, Gemology, Watch Manufacturing, Gem stone testing, Diamond Grading Reports and setting up an international acquired gold hallmarking center.

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### **VINTAGE WINES PVT LTD.**

#### **MR YATIN SURESH PATIL**

Director

312-A, Laxmi Mall  
Laxmi Industrial Estate



New Link Road, Andheri (W)  
Mumbai 400 053 (Maharashtra)  
Phone : 91-22-26370134  
Fax : 26370134  
E-mail : yatin@reveilo.com

Vintage Wines Private Limited incorporated on 23rd December 2002 with the primary objective of producing quality wines. The principal activities of the company will be the production of wine for sale in the domestic and overseas markets.

#### Background

The promoters of the company have an ancestral landholding, which has been hitherto utilised in the growing of table grapes. The climate of Nashik is best suited for growing grapes – both table and wine variety. With the Wine Industry and the market on its ascendancy, forward integration in terms of setting up a winery only proved to be a prudent decision.

The winery situated at Geetakunj, Taluka: Niphad, Dist: Nashik, with an annual capacity of 500,000 bottles for which the promoters have planted 35 acres of wine variety grapes in the year 2000, which is yielding a good crop. The company plans to have its first crush by March 2005. The promoters at present have acquired 3.5 acres of land at Niphad, adjoining the vineyard, for setting up the winery. The varieties planted mainly are Cabernet Sauvignon, Shiraz, Chardonnay, Grenache and Pinot Noir. The promoters also plan to increase their plantation to around 100 acres by the year 2007-08.

The company will start its production in the year 2005-06 with an initial output of 200,000 bottles and gradually increase to 500,000 bottles by the year 2008-09. The total investment envisaged for the project is around Rs. 479.34 lacs, the broad break-up is as follows, Plant and Machinery Rs. 265.68 lacs, Land & Building Rs. 132 lacs, Electricity, Furniture & Fixtures Rs. 37 lacs and Margin for Working Capital Rs. 44.66 lacs. The first phase of 200,000 bottles is planned for 2005-06 and 2008-09 will implement the second phase of 300,000 bottles. The promoters are capacitated to contribute a fair share of the total investment.

The company has tied up with an Italian group, 'Enofly' for its technical collaboration and wine making know how. The group will be responsible for setting up the winery and thereafter sending its members for checking the progress of the vineyard, harvest of the grapes and finally during the vinification (making wine). Enofly is essentially a group of 5 young wine enthusiasts from different fields - Umberto Menini, Pier Giorgio Berta, Fabio Bigolin, Alessandra Caroni and Luca Zavarise. Each of them is rich in his experience of picking up signs and feelings used to create great wines, taking care of the ecological techniques, the vineyards, the harvest, and the barriques. Everything made by them is with absolute professionalism, great honesty and love for their job and for the wine world. The group has at their service a staff of technical people, who are ready to capture any changes in the international market. We hope that their professional experience will allow the creation of great quality wines.

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## **SOLAR**

### **MR NAINA POTNIS**

Proprietor

Atur House, 2nd Floor, Worli Naka  
Dr Annie Beasant Road  
Mumbai 400 018 (Maharashtra)  
Phone : 91-22-65736754  
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E-mail : solar@bom2.vsnl.net.in

With humble starting just to cater to the needs of footwear industry by supply footwear components. SOLAR was established 14 years ago by Ms Naina Potnis as an offspring of M/s

Atlanta Trading Pvt Ltd. Atlanta was the leader to supply technology and high tech machines for footwear and leather industry since more than 50 years, in fact the first in the country.

The founder of M/s Atlanta Trading Pvt Ltd., Late Mr K B Potnis was the pioneer to mechanise the footwear and leather industry of India. He was the convenor of the development council, leather and footwear division, Government of India since 1955 till the date he left for heavenly abode on 13<sup>th</sup> November, 1992. He was the one of the few civilians who was in the planning commission of the Government of India for leather and footwear machinery.

Solar started growing and went into exports of leather goods mainly to European Up-Market. It then branched out to become an indenting house specializing in supplies of plant and machinery for footwear and leather industry, representing world renowned manufacturers as exclusive agents for major parts of Indian sub continent, i.e., India, Nepal and Sri Lanka. Solar is specialized in giving turnkey projects to set up tanneries and footwear factories.

Apart from exports of leather goods Solar has diversified in exporting Eco-friendly Anti-Bacterial Socks.

The diversification plans in Solar's expansion programme are to enter renewable energies and bio-technology. Solar's programme of renewable energy is to convert Solar energy into electricity for domestic and rural consumption.

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## **RADICO**

### **MR SANJEEV BHATT**

CEO

39A, Type - D, HSIDC Industrial Estate

Sector - 31

Faridabad 121 003 (Haryana)

Phone : 91-129-4045563

Fax : 91-129-4042090

Mobile : +91-9810153391

E-mail : [director@radico.com](mailto:director@radico.com)

Radico, Export Import was established in 1992, with a mission to promote complete body decoration in the international market. Only few companies mark their progress the way Radico did in a short span of 8 years. Radico's growth chart is going upward year after year. The outstanding success has been achieved by following company's only vision to maintain consistent quality of its exquisite and premium items. Our receiving of the prestigious The Arch of Europe Gold Star Award is testimony to this fact.

Radico's range of exclusive jewelry is versatile to suit different tastes women have. We present an exotic range of fashion jewelry for each class of the women. In our endeavor to expand the horizon of Indian women's ornamentation beyond the geographical boundaries, we have developed, experimented and innovated the age-old traditional jewelry items, which are in sync with the modern fashions, styles and trends. Our range of fashion jewelry includes beaded jewelry in wood, metal, glass and bone; metal jewelry and an entire array of bangles.

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## **FUTURESCAPE**

### **MR NAMRATA RANA**

CEO

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New Delhi 110 016 (Delhi)

Phone : 91-11-41677373

E-mail : [innovate@futurescape.org](mailto:innovate@futurescape.org)

Agro Processing

Business profiles will be sent with the additional Indian Company list

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**GOOD LEATHER SHOES LTD**

**MR K R VIJAYAN**

Managing Director

No.16(Old No.47),1st Floor, Thiruvengadam Street, Periamet, Tamil Nadu, India

Good Leather Company, the FLAGSHIPFIRM, was found in May 1988, Honest and Straight forward articulation of the founder family helped

Set a clear 'VISION'. Commitment, dedication and involvement in work has been the key to our slow and steady growth.

Offers High quality products. Diverse and increasing product range. Prompt delivery. Customer satisfaction. Sector: Footwear, shoes, sports shoes

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**INDIAN FINISHED LEATHER MFRS & EXPORTERS ASSOCIATION**

**DR ZACKRIA SAIT**

Chairman

S R International Inc.

68 Pushpanjali Bagh

Phase-1, Dayalbagh

Agra-282005 (UP)

Tel:0091 562 280412

Business profiles will be sent with the additional Indian Company list

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**KCK Exports Ltd.**

**MR ROHIT KAPUR**

Director

87-88, SHAHPUR, KALPI ROAD

PANKI

KANPUR - 208 020

Phone : 0512 2262047/2262375

Fax : 0512 2263251

Email : [kckexports@kckmail.com](mailto:kckexports@kckmail.com)

Website : [www.kckgroup.com](http://www.kckgroup.com)

KCK Group is a 28 year old well diversified group based in Kanpur - Northern India's Industrial capital and a major centre of Leather & Leather Goods. The range of activities include manufacture & export of Leather Goods, Finished Leather, Semi Finished Leather, Laminated Leather, Brass Artwares, Latex Gloves and a presence in real estate development & Hoteliering. The group has a turnover of over USD 30 Million with a consistent track record of profitability, growth & expansion. The group is India's largest manufacturer & exporter of Leather Portfolios, Leather Handbags, Travel Bags, Backpacks, Agendas etc. & enjoys approximately

25% market share of U.S. soft leather portfolio market. We also have been a continuous winner of India's Best Exporter Performance Award in leather goods segment.

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### **FOOTSTYLE**

#### **MR JAGDISH ARORA**

E/234, Baghajatin Station Road  
Kolkata-700086  
India

+91 33 24257026

+91 933 1019849

[hifmraj@yahoo.co.in](mailto:hifmraj@yahoo.co.in)

We are the manufacturer of high quality leather shoes, sandals and slippers for ladies gents and children. Our present capacity is 1200 pairs per day. *Footwear* : Men's shoes, Other - footwear, Women's shoes, Children shoes, Sandals, Shoe components

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### **SIMRAN INTERNATIONAL**

#### **MR RAJAN ARORA MR ATTAR SINGH DHULL**

WH-21 Mayapuri Phase-I, New 110 064, I, Delhi

SIMRAN INTERNATIONAL is one of the fastest growing leather export units in India. Years of experience in leather garments coupled with facilities that run on state -of-the-art technology have positioned SIMRAN INTERNATIONAL amongst the fore runners in the leather industry. Established in 1992, SIMRAN INTERNATIONAL today enjoys long-standing business relationships with many a major buyer in various importing countries. We are one of the few exporting companies in INDIA adhering to the ISO 9001 & SA 8000 quality standards. Our activities include tanning, exporting Leather, manufacture of quality leather garments and accessories. We have a full-fledged R&D division that enables us to translate creativity and imagination into practical wearable designs. Our factory has the capacity of 120,000 pieces of leather garments annually and has maintained on an average 25% growth rate per year for the past 3 years. Head quartered in New Delhi, India, SIMRAN INTERNATIONAL is a 100% export oriented unit. The company brings together the twin advantages of professional management skills and skilled affordable labor.

Manufacturers & Exporters of Leather Garments

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### **RAASIGA LEATHER PVT LTD.**

#### **MR VINOD GANDHI Managing Director**

Address : 701/1A, M.B.T. Road Cross,  
Ranipet - 632 401, Tamil Nadu (INDIA)  
Tel No. : +(91)-(4172)-272094/ 270112  
Fax No. : +(91)-(4172)-272809  
Mobile: 91- 9443331003

Email : [vinod@raasigaleatherslimited.com](mailto:vinod@raasigaleatherslimited.com)  
[office@raasigaleatherslimited.com](mailto:office@raasigaleatherslimited.com)

Raasiga Leathers Private Limited proudly presents itself as a tanners, manufacturer and exporters of finished leather in India. Active in this field since the last 15 years, we specialize in cow and buffalo leather.

We have a state-of-the-art production unit, which is equipped with imported machinery. Located at Ranipet (80kms from Chennai), it works in 3 shifts to cater to the growing demand of our products.

The fitness and quality is the underlying factor that govern our entire production process. We have gained acceptance and recognition far and wide in the global leather market for its quality finished leather

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### **LEATHER CRAFTS INDIA PVT LTD.**

#### **MR ADITYA GOENKA**

Director

#### **MR S JAWAHAR**

Advisor

Address : A 92-94, PIPDIC Industrial Estate, Mettupalayam,

Pondicherry - 605 009 INDIA

Phone no : +(91)-(413)-5204262/2271262

Fax : +(91)-(413)-5204262

Mob : +(91)-(413)-944325563

Incorporated in 1989, Maulik Leathercrafts Pvt. Ltd., is a reputed company engaged in the manufacture and export of leather shoes and leather shoe uppers. Based in Pondichery (India), the company has made a mark for itself in the leather industry with its stringent technical and performance standards. The company already enjoys strong brand goodwill in the overseas market and is all geared up to meet any further challenges.

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### **BLUE DIAMOND LEDERS**

#### **MR A KUMARESA PANDIAN**

Managing Partner

37/34, Mandapam Road

Kilpauk Garden

Chennai - 600 010 (Tamil Nadu)

Phone : 91-44-26472077

Fax : 91-44-26441778

E-mail : [leder@md2.vsnl.net.in](mailto:leder@md2.vsnl.net.in)

Blue Diamond Leders, established in 1995, is one of the leading manufacturer & exporter of cow & cow calf and buff & buff calf finished leathers.

Mr A Kumaresa Pandian, Managing Director, is B.Tech and one of the leading leather technologists in India.

The company's tannery is located at Vandalur, which is far away from Chennai International Airport about 30 minutes and from Chennai Sea Port about 60 minutes.

The company's production capacity is 500,000 sq.ft. per month. Its products are exported to Italy, USA, Portugal, Hong Kong, Germany, etc. Its product range is cow softy leather, cow water proof

leather, cow glove leather, nubuck, oil nubuck, oil pull-up, metallic finish leather, brush off leathers, booty nappay, printed leathers, etc., specialized in heavy substance leathers.  
Effluent treatment plant : independent ETP, Reverse Osmosis plant (German technology), built at cost of USD 120,000 and horticulturing with the treated water.

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### **JATIN BROS**

#### **MR PRAVIN CHANDRA MEHTA MAFATLAL**

Partner

No. 53 Audiappa Naicken Street  
Chennai 600 079 (Tamil Nadu)  
Phone : 91-44-25296382  
E-mail : leena\_mehta5@yahoo.com

Jatin Bros deals gems & diamonds for the last 32 years. The company exports its products to various countries. It has membership in various manufacturer associations in Southern India. The company has its outlets in various cities in India.

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### **DEREWALA JEWELLERY INDUSTRIES**

#### **MR PRAMOD KUMAR AGRAWAL**

Partner

E-74, Bhagat Singh Marg  
C-Scheme  
Jaipur 302 001 (Rajasthan)  
Phone : 91-141-2378080, 5118555  
Fax : 91-141-2372133, 5118666  
E-mail : pramod@derewala.com

Derewala Jewellery Industries is India's numerouno jewellery producer with innovative, versatile & elegant syling product portfolio and a sterling reputation for unsurpassed quality and on-time delivery of orders.

Since 1987, Derewala industries, status holder, set-out the showcase of the finest connoisseurs of diverse jewel pieces & today it is the global center of excellence in silver & gold jewellery studded with natural color gem stones, be it handmade, casted & tubing.

The company has good track records of about 1000 employees implementing new strategy in different departments stepping towards for attaining the organizational goals.

An array of world class designers & researchers always exploring new trends to create exclusive as well as exquisite piece.

With the implementation of world's best state of art jewellery manufacturing units at RICCO Industrial Area, it turn-out to be solitary vendor of wholesalers & renounced Brands across globally, i.e., USA, Europe, Asia, etc. Besides RICCO plant, a new plant in the Special Export Zone in Jaipur to cater the burgeoning global demand.

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### **THE SYNTHETIC & ART SILK MILLS' RESEARCH ASSOCIATION (SASMIRA)**

#### **MR M K BARDHAN**

Director

Sasmira Marg

Worli  
Mumbai 400 030 (Maharashtra)  
Phone : 91-22-24932016, 24935351  
Fax : 91-22-24930225  
E-mail : sasmira@vsnl.com

SASMIRA is a Textile Research Association engaged in R&D, consultancy, testing and HRD. It is linked to Ministry of Textiles. It has strong member based support from the Textile Industry. It has an Institute attached to it giving education and training for HRD for the textile industry. It has developed large number of textile products for the National Security as well as in the field of technical textiles.

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### **PITHAMPUR AUTO CLUSTER LTD**

#### **MR PRAVEEN GARG**

Chairman

#### **MR D S CHATURVEDI**

Managing Director

M/s. Pithampur Auto Cluster (Private) Ltd. (PACL)  
122, Aurobindo Place, Hauz Khas  
New Delhi – 110 016  
011-26568019, 011-26531882  
011-26531882  
[ds\\_chaturvedi@rediffmail.com](mailto:ds_chaturvedi@rediffmail.com)

Auto Components, Textiles, Agro Processing sectors.

Pithampur Auto Cluster Ltd.(PACL) is a Public Limited Company registered in Delhi and is engaged in development of Auto Cluster in and around Pithampur, an industrial township near Indore(Madhya Pradesh). The region is having sizable presence of Automobile and Auto Component Industrial units. We have identified Infrastructural gap areas such as HRD Institute for Managerial Training, World Class Tool Room, Hazardous Waste Disposal Facility, Technical Training Institute etc needed to increase the international competitiveness of local manufacturing units. PACL is now creating a world class Tool Room, an Industrial Training Institute dedicated to auto industries. A Hazardous Waste Treatment and Disposal Facility has been created and is soon going to be operational.

An investment of INR 800 million is envisaged in the creation of these facilities in next two years.

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### **DAULAT RAM INDUSTRIES**

#### **MR S N SHARMA**

Director

Daulat Ram Industries  
10 E, INDUSTRIAL AREA,  
GOVINDPURA,  
BHOPAL 462023  
INDIA  
TEL.:(+91-755)2586927,5284507,2786369.  
FAX :(+91-755) 2783452.  
[e-mail:daulat@mantrafreenet.com](mailto:e-mail:daulat@mantrafreenet.com)  
website : www.daulatram.com

Multi Products Manufacturing Company.

Dynamic Braking Resister for Diesel and Electric Locomotives with forced cooling and with natural cooling. D.C. Motors upto 50 kW for use as blower motors. Aluminium Die Cast Blower for Dynamic Braking Resistor. Non-Asbestos Composite Break Blocks for Coaches and Wagons. Air Conditioning Package Units for Rail Coaches.

Daulat Ram not only manufactures new products but has taken up a mighty task of Rehabilitation and Repairs of equipment lying unused blocking a huge amount of capital. We undertake Rehabilitation of :

- Dynamic Braking Resistors of Vertical type and Horizontal type
- R.P.S. & R.S.
- Smoothing Reactor(SL).
- Loco-transformers.

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### **GUJARAT AMBUJA EXPORTS PVT LTD.**

**MR MANEESH GUPTA**

Managing Director

Ambuja Tower", Opp. Memnagar Fire Station,  
Post Navjivan, Ahmedabad 380014 (Gujarat)  
91-79-26423316 (5 Lines),26405535 (5 Lines)  
[infokadi@ambujagroup.com](mailto:infokadi@ambujagroup.com)  
[www.ambujagroup.com](http://www.ambujagroup.com)

Gujarat Ambuja Exports Limited (GAEL) is principally involved in agro-processing & trading and has focused on exports, competing in the global market.

Our core competence is in exports & international business. We are committed to be largest exporter of quality agro products. We are aware of India's locational & resource advantages & would endeavor to turn them into opportunities to fuel the group's growth.

We foresee Gujarat Ambuja Exports Limited to be a leading Indian Company providing good quality products and world class services at affordable prices. We therefore focus our efforts on offering our customers the best value for their money.

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### **AJMERA TEXTILES**

**MR SATISH AJMER**

Director

GANGWAL BHAWAN, M.I. ROAD RAJASTHAN – 302001  
91-141-373476 INDIA

Business profiles will be sent with the additional Indian Company list

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### **BABUBHAI COLLECTION / SARK TECHNOCRATS**

**MR SURESH BABUBHAI KAPADIA**

Managing Director

Merchant Chambers, Tilak Path  
Shalimar  
Nashik 422 001 (Maharashtra)

Phone : 91-253-2594244, 2595244



Fax : 91-253-2595453

E-mail : suresh.kapadia@gmail.com

Babubhai Collection deals in silk, printing facility producing scarves, stoles, pareos, chiffon, georgette, sarees, dress material, made ups dresses, shirts etc. Its list of clientele includes International Airlines amongst others. It is based in India's important auto & electronics industrial cluster as well as the winery, agro produce cluster as such through its agro export division. The company is also exporting basmati rice, fennel seeds, sesame seeds etc.

SARK Technocrats has state of the art tool room, mould making jigs & fixture making facility equipped with full fledged press metal shop, die casting shop for manufacturing auto components and its assemblies.

Kevalin Metronics, Plastic Injection moulding unit has 74 machines with full-fledged design set up.

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### **DEVELOPMENT CONSULTANTS PVT LTD.**

#### **MR SHANTA GHOSH**

President, BNCCI &

Vice Chairman

24B Park Street

Kolkata 700 016 (West Bengal)

Phone : 91-33-22493781

Fax : 91-33-22492094

E-mail : dcl@dclgroup.com

Development Consultants Pvt Ltd., incorporated in 1970, deals in engineering design and architectural services. Some of the main foreign clients of the company are ABB Ltd., Ansaldo, Daelim Industries, Daewoo Corporation, Foster Wheeler, General Electric, Hitachi, Hyundai, Rolls Royce, Toyo Engineering Co., Kawasaki Heavy Industries, Prichard –al-Bassam, etc. Its Indian clients are ACC Ltd., BHEL, CESC Ltd., Hindustan Paper Corpn, IFFCO, Indian Oil Corporation, Nalco, NTPC Ltd., Reliance, Indian Space Research Organisation, Airport Authority of India, etc.

The company's associates are DC Industrial Plant Services Pvt Ltd., Development Architects Pvt Ltd., Bengal DCL Housing Development Co Ltd., Data Core India (P) Ltd., Kontest Chemicals Ltd., D L Laboratories Ltd., The Kulhan Corporation (I) Pvt Ltd., etc.

The company's business interest in Italy is in ash handling systems.

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### **WALZEN STRIPS PVT LTD.**

#### **MR TEJOMOY ROYCHOWDHURY**

Chairman

P-250, CIT Road

Scheme VIM

Kolkata 700 054 (West Bengal)

Phone : 91-33-23201386, 23209161, 23204760

Fax : 91-33-23209559

E-mail : walzen@cal2.vsnl.net.in

Walzen Strips Pvt Ltd., was incorporated in 1989. With turnover of Rs. 55 crores, the company deals in high tensile steel strips, cold rolled steel strips & hardened & tempered strips. Its main clients are The Tata Iron and Steel Co Ltd., Visakhapatnam Steel Plant, Durgapur Steel Plant, Rourkela Steel Plant, Bokaro Steel Plant, National Aluminium Co Ltd., Bhushan Ltd., Classic Products, Asil Industries Ltd., Hindusthan Scals Ltd., etc. Regarding exports, the names of customers of the company are Lindsay International (P) Ltd., Tata International Ltd., ML International, Abul Khair Ltd., Venus International Pte Ltd., Continental Western Corporation, etc.

The company's associates are Lyka Engineering Works – manufacturer of machinery, Lyka Udyog Pvt Ltd. – manufacturer of cold rolled steel strips, Eastern Micropor Pvt Ltd., - manufacturer of polyethylene battery separators, etc.

The company is interested in meeting manufacturers of CNC Press and other allied machineries, auto components, hardened & tempered steel strips and machine tools in Italy.

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### **FINOLEX CABLES LTD.**

#### **MR DEEPAK CHHABRIA**

Managing Director

Finolex Cables Limited  
26-27, Mumbai-Pune Road  
Pimpri  
Pune - 411018  
India

Tel: 91-020-27475963

Fax: 91-020-27472239

Email: [sales@finolex.com](mailto:sales@finolex.com)

E-mail: [dkc@finolex.com](mailto:dkc@finolex.com)

Finolex Cables Ltd, the flagship company of the Finolex Group was established in 1956 in Pune. Today, it is India's largest and leading manufacturer of electrical and telecommunication cables with a turnover in excess of Rs. 6275 million (about US \$ 134 million). The company started its operation with the manufacture of PVC insulated electrical cables for the automobile industry. Since then, the Company has constantly endeavored to augment its product range to include, PVC insulated electrical wires and Flame Retardant Low Smoke electrical wires, PVC insulated single core and multicore industrial flexible cables, PVC insulated winding wires and 3 core flat cables, power and control cables, polythene insulated jelly filled telephone cables, Auto & Battery cables, Co-axial and CATV cables, LAN Cables, Switchboard cables, Fibre Optic cables and others. The company has manufacturing facilities at Pimpri and Urse in Pune as well as at Goa. The company has, over the years, established its reputation as an innovative leader and quality manufacturer by continuously upgrading technology, modernizing manufacturing facilities and maintaining highest standards of quality and services. Today, the name Finolex has become synonymous with Quality and enjoys overwhelming confidence of the customers. Investors have also fancied its stock in view of its phenomenal progress leading to a manifold increase on investment in stock through the years. The company has received the ISO 9002 systems certification across all product lines and plants. Besides ISO 14001-quality certification has been accorded to its plants in Urse and Goa. Similar certification for its Pimpri operations is in process. Every cable is manufactured using bright annealed electrolytic grade copper manufactured in house and is insulated with virgin grade PVC (manufactured by group company Finolex Industries Limited) that is formulated in-house.

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### **HARITA TVS TECHNOLOGIES LTD.**

#### **MR S PRASAD**

Head-Europe Operation

#### **MR K C SRINIVASAN**

Director

No. 10, 3rd Main Road, Ashwini Layout  
Koramangala, Ejipura

Bangalore 560 047 (Karnataka)  
E-mail : [s.prasad@haritatvs.com](mailto:s.prasad@haritatvs.com)

Company Profile - Harita TVS Technologies Ltd provides Engineering Design and Embedded Technology Services to customers in the Automotive Sector. The Company offers end-to-end solutions for next generation automotive products by leveraging over two decades of accumulated technical expertise in Engineering. With the experience and strong engineering background of the TVS Group, the company provides value added services to its customers in all phases of the product development cycle

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### **MIDI EXPORTS INDIA PVT LTD.**

#### **MR RANJEET KAPOOR**

Managing Director

Mobile : +91-9811777070  
E-mail : [midix@satyam.net.in](mailto:midix@satyam.net.in)

Group Established in 1970 with Trading Base.  
Extrusions & Alloy Manufacturing – 1996.  
Close Tolerance Tubes for Automotive Market.  
Fabrication :- Translites, Signages, Security enclosures, Profile Bending, Added value Extrusions.  
Group turn-over, ending March 2007 – USD 37 Million  
Experienced Personnel – 125.  
ISO-9001-2000 Certification (Jan. 2003).  
Exports – Europe.

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### **CLAAS INDIA**

#### **MR SHALLY GUPTA**

Manager  
Faridabad

Phone : 91-129-4044204  
Fax : 91-129-  
E-mail : [shally.gupta@claas.com](mailto:shally.gupta@claas.com)

By increasing its holding in the previous joint venture with the Indian large combine company to 100 %, the CLAAS Group vastly expanded its commitment on the Asiatic continent. Alongside CLAAS India Ltd., CLAAS runs a combine factory as its own subsidiary company in Faridabad, not far from the capital Delhi. With this commitment to include the as yet mainly unmechanised Indian market for agricultural harvesting machinery, CLAAS hopes to profit from the enormous growth potential. Since around 90 % of worldwide rice production is cultivated in Asiatic countries, a manufacturing base in India, a country that can cover the entire Asiatic demand for rice, is a great advantage for CLAAS. At present, CLAAS India Limited builds around 350 combines a year. The functionality and equipment of these machines is adapted for the particular conditions of the Indian market. The export share in other Asiatic markets is currently 20 %. Since 1992, the production facilities have been building the CROP TIGER combine with a choice of tracking or wheel running gear.

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### **MACGRAY ENTERPRISES**

**MR SATNAM SINGH**

Managing Director

Dhab Wasti Ram

Amritsar (Punjab)

Phone : 91-183-5070532, 5060037

Fax : 91-183-5070531, 2586923

E-mail : macgrayagro@yahoo.com

Macgray Enterprises is a leading manufacturer in India of the purest and best quality of Basmati Rice in various brands : Lion, Amrit, Macgrayagro and white long grain non-basmati rice under its brand like Special Grade Basmati Rice, Pusa Basmati Rice, Sharbati Rice (Non-Basmati), Steam Sharbati Rice, Long Grain White Rice and Long Grain Parboiled Rice, for the last 25 years.

The company is exporting its products to USA, Germany, Australia, Norway, Ukraine, Israel, Thailand, Singapore, Japan, Indonesia, Switzerland, Poland, Bahrain, Mauritius, UAE, Kuwait etc. The company's success is based on its uncompromising and quality conscious staff. Only the very finest grains are selected and taken to its facility where it begins the process of ageing like fine wine for extended period to give the rice its distinct flavour and aroma. The grains are then processed using the most advanced equipment available in the market. Its computerized machines remove all unwanted particles and then it is packed in 1, 2, 5, 10, 20 and 40 kg. Bags and cartons for shipping under strict hygienic guidelines.

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**INDIAN DIAMOND INSTITUTE****MR K K SHARMA**

Indian Diamond Institute

Surat

Katargam, GIDC, Post Box No. 508, Sumul Dairy Road, SURAT-395008. Gujrat.

Telephone : (91)261-480809

Fax : (91)261-481110.

E-mail: idisurat@vsnl.com

Web Site : <http://www.diamondinstitute.net/>

The IDI is registered under the Societies Registration Act. It was established in 1978 with the objective of strengthening and improving the availability of trained manpower for the gems & jewellery industry by conducting various Diploma/Post Graduate Diploma level courses in this field.

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**U B INTERNATIONAL****MR SANJAY MITRA**

Sales Manager

**MR MALAY MONDAL**

A/AS/38, Arjunpur Road

Kolkata 700 059 (West Bengal)

Phone : 91-33-25342976

Fax : 91-33-25213743

E-mail : ubi5@rediffmail.com

Incepted in 1994, U B International is a sterling company engaged in the manufacture and export of a range of quality leather bags, wallets, ladies leather bags, pickles, sauces, etc. From the very

day of beginning, the company is situated at Kolkata close to Kolkata Airport and also not very far from the Seaport and the local wholesale market too.

Its products are specially manufactured keeping in mind the customers' requirements while it sources the best raw materials always. With its pro-active and quality conscious approach, the company has consolidated itself not only in the domestic market but also abroad.

Customization is its forte and its adept team constantly engages in research to offer innovative and better products.

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### **AJANTA UNIVERSAL FABRICS LTD**

#### **MR SAGAR SUBHASH JOSHI**

Executive Director

#### **MR MUKUND MADHAV TELANG**

Vice President

#### **MR SUBHASH RAMCHANDRA JOSHI**

Chairman & Managing Director

452, Shaniwar Peth  
Talbhag, Dist Satara  
Karad 415 110 (Maharashtra)  
Phone : 91-2164-226455  
Fax : 91-2164-222727  
E-mail : [auf@ajantagroup.com](mailto:auf@ajantagroup.com)

Ajanta Universal Fabrics Ltd., is a reputed manufacturer-exporter of wide range of grey, processed and coated industrial fabrics from 7 to 26 OZS. And width(s) from 26" to 144" since 1998.

In a short span, AUFL has achieved a remarkable growth and now has major presence in USA, Europe, Australia and New Zealand. The company has a liaison office in USA.

AUFL is member of TEXPROCIL & PDEXCIL.

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### **YES BANK LTD.**

#### **Mr G K D KALYAN CHAKRAVARTHY**

Country Head - Food & Agribusiness Strategic Advisory & Research

48 Nyaya Marg  
Chanakyapuri  
New Delhi 110 021 (Delhi)  
Phone : 91-11-66569072,  
Fax : 91-11-41680144,  
E-mail : [kalyan.chakravarthy@yesbank.in](mailto:kalyan.chakravarthy@yesbank.in),

YES BANK is an outcome of the professional entrepreneurship of its Indian promoters, Rana Kapoor and Ashok Kapur, two highly experienced bankers, who have held leadership positions in some of the world's prominent banks in India. In addition, the two promoters have a proven track record as professional entrepreneurs in successfully establishing and managing Rabo India Finance Private Limited, a joint venture with Rabobank, Netherlands. YES BANK is the only green-field license awarded by the RBI in the last 10 years. The two Indian promoters jointly hold 38.62% of the Bank.

One of the strengths and differentiating features of YES BANK is its Knowledge Banking approach that is the essence of all offerings to its customers. Knowledge has been institutionalized as a key ingredient in all internal and external processes and utilized to create customized solutions for clients' specific requirements. The Bank has already commenced its

knowledge banking approach with respect to Food and Agriculture by mobilizing a team of experienced industry and banking professionals who have the necessary knowledge and skills sets in identified focus sectors and are actively working with the stakeholders in the food chain in various capacities.

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