

Instructions: Fill in this form: (a) using Adobe® Reader®, print & sign or (b) print, complete by hand & sign.
Fax back to +90 212 334 69 34 / +90 212 230 0480 or email ceyda.alp@hf-turkey.com.

Registration and acceptance of the conditions for participation

We herewith register for WIN World of Industry. We acknowledge and accept all of the attached Specific Conditions of Participation in WIN World of Industry as well as the General Conditions for Participation in Events organized by Hannover-Messe Bileşim Fuarçılık A.Ş. and Hannover-Messe International Istanbul at the Tüyap Center - Büyükçekmece - Istanbul.

I would like to apply for following show:

Metalworking EURASIA



WELDING EURASIA



SURFACE TREATMENT EURASIA



Exhibitor Details

Company Name

First Name

Last Name

Job Title

Street Address / P.O. Box

Postal Code

City

Country

Company E-mail

Website

Phone

Fax

Country of Head Office

Contact Person for Exhibition Matter

Contact E-mail

Contact Phone

Invoicing address: (Please fill in if different from above)

Company Name

Street / P.O. Box

Postal Code

City

Country

Phone

Fax

Website

General Email

Contact Person

Title of Contact Person

Email of Contact Person

Contact:

Hannover-Messe International Istanbul
Ms. Ceyda Alp
Büyükdere Cad. Sarlı İş Merkezi
No: 103B Blok Kat. 5-6 34394
Mecidiyeköy / Istanbul - Turkey
Tel: +90 212 334 69 75
Fax: +90 212 334 69 34 / +90 212 230 0480
Email: ceyda.alp@hf-turkey.com

Company Name **Stand space application (please choose only one option)**

	Width (m)	Depth (m)	Sqm	Unit Price*	Subtotal
<input type="checkbox"/> Option 1 Raw space only (min. 12 sqm) - without carpet		X		207,00 €	<input type="text"/>
<input type="checkbox"/> Option 2 Space + modular stand (min. 12 sqm)		X		232,00 €	<input type="text"/>
<input type="checkbox"/> Option 3 Space + modular stand with special design (min. 12 sqm)		X		257,00 €	<input type="text"/>
<input type="checkbox"/> Option 4 Themed Pavilion Space + modular stand with special design (min. 12 sqm)		X		290,00 €	<input type="text"/>
Units (1 unit=4sqm)					
Desk Demonstration (offer for first-time exhibitors only; limited availability)				1.050,00 €	<input type="text"/>
Themed Pavilion name: <input type="text"/> (Country, parts2clean, Electroplating, International etc.)				Registration fee (obligatory for all participants)	200,00 €
* Please note that VAT will be added to this rate.					Sub TOTAL
Service packages prices option 1, 2, 3 and 4 (Themed Pavilion) include: Please see General Terms and Conditions §5 / Service Packages.					VAT 18%
Desk Demonstration includes: carpet, back panel, information counter with graphic, 1 bar stool, 1 brochure holder, fascia, cleaning service					Total

Note: The organizer reserves the right to alter the size of the stand slightly.**MODE OF PAYMENT**

Bank drafts are to be made payable to:

Hannover Messe Bilesim Fuarcilik A.S.
Büyükdere Cad. Sarli Is Merkezi No: 103B Blok K:5-6 34394 Mecidiyeköy - IstanbulBank: **Is Bank Besiktas Branch / Istanbul**Account: **1008-2588839 (ZL)** **IBAN NO: TR58000640000110082588839**
1008-0918214 (EURO) **IBAN NO: TR52000640000210080918214**
1008-0931622 (USD) **IBAN NO: TR40000640000210080931622**SWIFT: **ISBKTRISXXX**

Reference: World of Industry 06-09 June 2013

SEND COMPLETED CONTRACT TO:Hannover-Messe International Istanbul
Ms. Ceyda Alp
Büyükdere Cad. Sarli Is Merkezi
No: 103B Blok Kat. 5-6 34394
Mecidiyeköy / Istanbul - TurkeyTel: +90 212 334 69 75
Fax: +90 212 334 69 34 / +90 212 230 0480Email: ceyda.alp@hf-turkey.com

Installment Payment	Date	Amount	Payment Mode (Credit card or bank transfer)
1st Payment (50% of total participation fee + registration fee due 15 days after stand confirmation)			<input type="text"/>
2nd Payment (13 December 2013)			<input type="text"/>

DECLARATION BY THE EXHIBITOR

We agree that this application, when approved by the organizer, shall constitute, together with the Terms & Conditions for Participation annexed hereto, and any additions which may be made pursuant to the said Terms & Conditions, a valid and legally binding contract. We have read and hereby fully agreed to the Terms & Conditions for Participation.

Name Authorized Signature

Position

Signature

Date

Company Stamp

Company Name

TYPE OF COMPANY (Please check appropriate box) Manufacturer Importer Exporter Distributor/Agent Association Organizer of group participation Other (Please specify)**Please tick the boxes that best describe your company's products:****Metalworking**

- Metalcutting
 Metalforming
 Precision tools, tool and mould making
 Measurements and testing, quality assurance
 Parts, components, accessories and services
 Others

Welding

- Welding and cutting machinery and equipment
 Welding automation systems
 Welding and filling materials
 Welding services
 Others

Surface Treatment

- Surface cleaning and pre-treatment equipment
 Paint and plastics coating systems
 Galvanization systems
 Special surface coating technologies
 Paint, varnish and coating materials
 Surface technology services
 Others

CO-EXHIBITOR REGISTRATION

We register the following company as a **co-exhibitor** according to the Terms & Conditions for Participation (please photocopy this form if you apply for more than one co-exhibitor). **Each co-exhibitor is subject to 200 Euro participation fee.**

Co-Exhibitor Company Name

Street Address / P.O. Box

City

Postal Code

Country

First Name

Last Name

Job Title

Contact E-mail

Phone

Fax

Company E-mail

Website

We represent the following international companies in Turkey (only if applicable):

Company Name / Country

Company Name

Exhibits Category

1. Please tick the areas and industries of your key target buyers

Area: Istanbul Izmit Bursa Konya Eskisehir Izmir

Black Sea South East Anatolia Central Anatolia Others

Industry:

Automotive
 Pharmaceuticals, Chemical and Process Industries
 Electrical and Electronics
 Diverse Manufacturing
 Plastic and Rubber Industries
 Ports and Airports
 Defence

Railways, Airport Authorities
 Mining and Construction
 Services
 Infrastructure
 Retailers and Wholesalers
 Textile Industry
 Food Processing and Packaging Industries

Others

2. Please fill in details of the VIP buyers you would like us to invite

No.	Industry	Company Name	Contact Name	Job Title	Telephone	Email
1						
2						
3						
4						
5						
6						

3. Please fill in your contact information

Contact Person - First Name

Contact Person - Last Name

Job Title

Mobile Telephone No.

Telephone No.

Fax No.

Email

4. Other Suggestions:

The following Specific and General Conditions for Participation in WIN 2013 become legally binding in all points with the exhibitor's application to the event. They form the legal basis regarding participation in the event.

I. Specific Terms and Conditions for Participation

1. Organizers

Hannover-Messe Bileşim Fuarçılık AŞ.
Hannover-Messe International Istanbul Ltd. Şti.
Büyükdere Cad. Şarlı İş Merkezi No:103 B Blok K:5-6 34394
Mecidiyeköy /Istanbul
Tel: +90 212 334 69 00
Fax: +90 212 334 69 34
E-mail: info@hf-turkey.com
Web: www.hfturkey.com, www.win-fair.com

2. Location

TUYAP Fair, Convention and Congress Center,
Beylikdüzü – Istanbul / Turkey

3. Date of the Event

June 06-09, 2013

4. Participation Fees

Registration Fee:

Obligatory for all participants (exhibitors and co-exhibitors) and all options
€ 200,-/booth + (18% VAT)

Option 1: Raw space (min. size 12 sqm) - without carpet
€ 207,-/sqm + (18% VAT)

Option 2: Space + Modular stand (min. size 12 sqm)
€ 232,-/sqm + (18% VAT)
(Including services in § 5.2)

Option 3: Shell scheme stand with special design + services
€ 257,-/sqm + (18% VAT)
(Including services in § 5.3)

Themed Pavilion:

Shell scheme stand with special design
€ 290,-/sqm + (18% VAT)
(Including services in § 5.4)

Desk Demonstration:

€ 1.050,-/unit (1 unit=4sqm) offer for first-time exhibitors only; limited availability
(includes: carpet, back panel, information counter with graphic, 1 bar stool, 1 brochure holder, fascia, cleaning service)

1. Service Packages

5.1. General Services included in the participation fee of Option 1, 2, 3 and 4

- Promotional material for your individual invitation campaign
- Comprehensive Service Manual with detailed information about the fair
- Standard entry in the fair catalogue
- One free sample of the official fair catalogue

5.2. Special Services included in Option 2 only

- Space
- Shell scheme stand with rear and side walls
- Carpet
- 3 chairs and 1 table
- 1 spotlight 100 W per 4 sqm
- 1 electrical outlet 220 V, 50 Hz, 2 kW (energy consumption is included)
- Fascia with standard company lettering

5.3. Special Services included in Option 3 only

- Space
- Shell scheme stand with special design
- Carpet
- 3 chairs and 1 table
- 1 waste bin
- 1 m. x 1 m. lockable storage space
- 1 spotlight 100 W per 4 sqm
- 1 electrical outlet 220 V, 50 Hz 2kW (energy consumption is included)
- Fascia board with standard company lettering

5.4. Special Services included in Option 4 (Themed Pavilion)

- Space
- Stand rear and side walls
- Carpeting
- 3 chairs
- 1 meeting table
- 1 info desk
- 1 waste bin
- 1m x 1m lockable storage room
- 1 fascia sign board with standard company name
- 1 spotlight per 4 sqm
- Daily stand cleaning services
- Lounge area with beverage services (tea, coffee and soft drinks)

5.5. Other recommendations for services (charged separately)

- Forwarding agent for the transportation of the exhibits
- Travel and accommodation offer
- Additional booth equipment
- Interpreter and stand personnel service
- Translation, printing and office services
- Catering service
- Stand cleaning

All additional services, which are not included in the participation fee, are charged separately and will be invoiced according to the extra order of the exhibitor during the show.

1. Value Added Tax

All charges are subjected to Value Added Tax of currently 18%, where applicable.

2. Catalogue Entry

Information of application form (exhibitor and co-exhibitor) will be used as the exhibitor's official catalogue entry in case the organizer does not receive the catalogue entry form from the service manual in due time.

II. General Terms and Conditions for Participation

1. General Conditions

The Specific Terms and Conditions for Participation in WIN 2013 (Part I) as well as the following General Terms and Conditions for Participation refer to the allocation of display space by the organizer to companies exhibiting in the event, insofar as the contractual partners have not made contrary agreements in writing. Transfer to a third party of the rights and obligations resulting from this contract are not permissible.

2. Conclusion of Contract

Application for a stand is made by filling in and returning the application form. On receipt of a stand confirmation a contract between the exhibitor and the organizer shall come into force.

3. Stand Space Allocation

The Organizer allocates stand space according to the application dates. Space is allocated on the "first come, first serve" basis.

The Organizer reserves the right to deviate from the stand confirmation and to allocate a stand in a different location, to alter the size of the stand, to re-locate or close entrances and exits to the exhibition grounds and the halls, and to carry out any other structural alterations providing it has a substantial interest, in such measures as a result of special circumstances.

4. Time of Payment

All payments must be completed before the opening date of the fair.

The amount equivalent to 50% + (18% VAT) of the stand rental fee and the registration fee of 200 Euro + (18% VAT) is due 15 days after the participating company has received its stand confirmation from the organizer. The rest of the stand payments is due until 13 December 2012.

Exhibitors who apply three months or less before the show have to complete all payments at once after they received their stand confirmation and invoice.

All extra stand equipment or service payments have to be transferred to the organizer after ordering and before opening the Fair.

All payments must be made to the bank account provided below. All bank charges, if any, are the responsibility of the applicant (including refunds).

Bank drafts are to be made payable to:

Hannover Messe Bileşim Fuarçılık A.Ş.
Büyükdere Cad. Şarlı İş Merkezi No: 103B Blok K:5-6 34394 Mecidiyeköy - Istanbul

Bank:

İs Bank Besiktas Branch / Istanbul

Account:

1008-2588839 (ZL) IBAN NO: TR580006400000110082588839
1008-0918214 (EURO) IBAN NO: TR520006400000210080918214
1008-0931622 (USD) IBAN NO: TR400006400000210080931622

SWIFT: **İSBKTRISXXX**

Reference: World of Industry 2013

5. Stand Construction and Design

It is the sole responsibility of the Exhibitor that the construction of the stand complies with the Terms and Conditions for Participation, the Exhibitor Service Manual, and the Turkish Building Regulations in effect. The Exhibitor shall be obliged to get the approval for his stand design measures by the organizer before the event. Any stand design contrary to the Building Regulations valid at the place of the event or to the Terms and Conditions and the Exhibitor Service Manual of the Organizer may be removed or altered by the Organizer at the expense of the Exhibitor.

Presentations on exhibition stands must be so arranged as to cause no visual, acoustic or odorous disturbance to neighboring stands and no obstructions on the stands or in aisles. **The noise level at the stand cannot exceed 60 dBA at any time during the fair.** Infringement of this ruling authorizes the Organizer at its discretion to forbid such presentations that cause a nuisance or obstructions. If the infringement is repeated, the Organizer may terminate the stand rental contract without notice.

6. Approval of Exhibition Stand

Two-storey structures may be constructed only if approved. Exhibitors will approve their stands at "proje@hf-turkey.com" email address by measured and detailed stand drawings. Two and multi storey stand design and construction criteria:

- Exhibitors and Stand Contractors are responsible of any kind of lost that can be occur during setup, fair and dismantling time.

- Two and multi storey construction is prohibited, if the stand construct by Aluminum System and wood. (Sample: Octanorm (Syma), Mero, Maxima and Aluminium Modular System, etc.)

- Two and multi storey stand construction must build by steel, and has static report ready to share with Organizer.

- By the confirmation, exhibitor and stand constructor must present "3rd Party Liability Insurance" to the Organizer, at the first day of setup.

7. Stand Personnel, Exhibits and Direct Sales

Stands must display exhibits and be occupied by staff throughout the opening hours of the event. The Exhibitor shall ensure that the stand personnel have a special knowledge of the exhibited goods. The display of products other than those listed by the inflammable, explosive, strongly odorous, dangerous goods, or goods whose demonstration involves noise may only be exhibited when permission has previously been given by the Organizer. The exhibition of any goods or services at the exhibition stands that violate Turkish Laws and Regulations is strictly forbidden. The Organizer is entitled to have exhibits removed from the stand if their display runs counter to the principles of fair competition or does not accord with the range of exhibits for the event.

Details of price and references to suppliers, customers and sales already affected of the product types on display are prohibited.

Sales by handing over a product or receiving money for a product (direct sales) are not permitted during the fair. The same applies to services for which a charge is made. Any possible exceptions to this rule are given in the specific conditions for each event.

The Exhibitor is entitled to conduct interviews only on his own stand.

8. Transports, Setting-Up and Dismantling of Exhibits and Stand Design

The transport of the exhibition goods to the exhibition stand and back, the storage of empty packing materials, the use of lifting and transport equipment, the employment of personnel for packing and unpacking, the setting-up of the exhibition goods and their dismantling, the repackaging and other activities in this context shall be the concern and at the costs of the Exhibitor exclusively. Any liability whatsoever on the part of the Organizer shall be excluded.

The transport of exhibits and stand construction goods at the fairground is solely assigned to the official freight forwarder of the event. It will be selected by tender and appointed by the organizer. The freight forwarder has to state the prices, and terms and conditions for its services before the show.

Delivery of the exhibition goods and stand materials can only be done during the pre-determined and announced set-up dates and hours. **The Organizer by any means cannot be designated as the recipient of the exhibition goods and stand materials.**

The Exhibitor must arrange the delivery of their exhibition goods and stand materials to the fair ground with the freight-forwarding agency so that there are assigned staff of the Exhibitor at the arrival time of the goods and materials. Very important to note that, unless the Exhibitor designates their own local branches

or representatives, the official freight-forwarding agency must be designated as the recipient of the goods and materials during the customs clearance.

9. Customs Guarantee Declaration

In case that instead of the necessary assurance, a re-export guarantee declaration for the import of exhibition goods is given by the embassy of the country of origin of the Exhibitor, the Exhibitor is directly liable to his embassy if the exhibition goods are either not exported, not exported in time, or not entirely exported after the closing of the event.

10. Additional Companies Represented

The sharing of a stand area by several companies is only permissible if the application documents for the event explicitly attach an approval of co-exhibitors or indirectly represented companies. Sharing a stand area with another company requires a special application by the Exhibitor in conformance with the attached application forms. The following must be registered:

- Co-exhibitors, i.e. those companies which are represented with their own display goods and personnel alongside the Exhibitor on the stand area rented by the Exhibitor or the organizer of a joint participation.
- Indirectly represented companies, i.e. those companies which are not exhibitors, but which are represented through the Exhibitor with their own display goods and not solely by brochures or similar publications.

Where appropriate these Specific and General Terms and Conditions for Participation apply to these companies as well. The Exhibitor must inform these companies about the Specific and General Terms and Conditions and any supplementary conditions.

If an exhibitor fails to register co-exhibitors and indirectly represented companies or gives incomplete or incorrect information in his application, the Organizer may terminate the contract and forbid the Exhibitor from participation. Even so, the main Exhibitor is still liable for the full payment of the stand rental and other fees. Should several companies wish to rent a stand jointly, they are required to name one person as a joint representative in their application. Moreover, each of the Exhibitors is obliged to send samples to the stand and staff with its own personnel.

If a third party is employed to set up the exhibition stand or otherwise used to organize the Exhibitor's participation at the trade fair, the Exhibitor can authorize this company, by indicating the representative's address in writing, to order legally binding services or to submit declarations connected with the participation at the trade fair for the Exhibitor, as well as for any co-exhibitors and indirectly represented companies. All further documents related to the event (stand confirmation, service manual, technical regulations, etc.) will be sent to this named, authorized company, which will process them for the Exhibitor.

11. Terms of Payment

The time of payment stated in Number 4 of the General Terms and Conditions for Participation must be adhered to. Advance payment of the full invoice amount is a precondition for use of the allocated stand area, for entry in the catalogue and for the issuing of exhibitor cards. All invoices must be paid without any deduction in Euro. Payment must be made by transfer to the bank account stated in the application form and in the invoice. The Organizer reserves the right to charge default interest of 2% per month on delayed payments.

The Exhibitor renounces the right to offset counterclaims against participation fees payable, costs for supplementary services and other claims resulting from the contractual relationship unless the counterclaims are undisputed or have been confirmed by the Organizer and its court of law.

If the Exhibitor fails to meet his financial obligations, the Organizer is entitled to retain exhibits and the stand equipment and to sell them by public auction or by private contract at the expense of the Exhibitor. The statutory provisions on realization of objects seized are set aside insofar as this is legally permissible.

During the event, the invoice for additional services (e.g. additional booth equipment, electricity, water and telephone installation and consumption) will be submitted to the Exhibitor. In case of advance payment for services, the paid amount will be set off against the amount due. The Exhibitor has no claim to interest payable on the advance deposit.

The Exhibitor, co-exhibitor and indirectly represented companies are jointly and severally liable to the Organizer with regard to obligations arising from the rental contract or from orders placed for services.

A special application by the Exhibitor, who must specifically request the appropriate form, makes it possible to invoice a third party with regard to the participation fees and the costs for services. The application takes effect only when it has been signed by the Exhibitor and the named recipient of the invoice so as to be legally binding and is submitted to the Organizer at the latest by the submission date given on the form.

12. Reservations

All services are provided within the limits imposed by the facilities available. Given serious cause (e.g. industrial action, acts of God, any disaster beyond control, war, riots, shortage/interruption of traffic and/or communication services), the organizer is entitled to postpone the exhibition, curtail it, close it temporarily in whole or in part, or cancel it. In the event of complete or partial postponement or of curtailment, the contract is regarded as valid for the new date and the new duration unless the Exhibitor objects in writing within a period of 2 weeks after notification of the alteration. There will be no reduction of the contractual prices and the regulations given in § 12 of these General Terms and Conditions for Participation apply.

13. Exemption from Liability

The Organizer does not undertake to safeguard exhibits or stand equipment and excludes, also for its staff, all liability for damage to these, except in cases of intent or gross negligence. This exemption from liability also applies if stand equipment or exhibits are seized and stored by the Organizer. This exemption from liability is in no way impaired by the special security measures taken by the Organizer.

The Organizer moreover excludes any claim for a reduction in rent as well as all liability for disadvantages and damages suffered by the Exhibitor as the result of defects in the rented object, erroneous information given in connection with the allocation of space, stand construction or stand design approval, or catalogue entries, and also through changes in stand size or other deficiencies in the service provided unless the Exhibitor immediately complains in writing, except in the event of intent or gross negligence on the part of the Organizer's staff.

14. Premature Termination of the Rental Contract

If after binding application or after conclusion of the contract the Organizer agrees in exceptional cases to a complete or partial withdrawal from the contract, the Exhibitor is liable for 100% of the space rental and 200,- Euro of registration fee, if the stand was not being sold to a third party for a fee. If the reletting of the stand takes place, then the canceling Exhibitor is liable for 50% of the rental space and 200,- Euro registration fee.

All of the cancellation refunds will be made after the fair is completed. Any bank charges and other fees associated with these refunds will be handled by the Exhibitor.

A case of re-letting is not constituted if, for optical reasons, the area not used by the Exhibitor is allocated to another exhibitor without the Organizer deriving further proceeds from re-letting the area previously occupied by the Company displayed. Nor can a space be considered re-let if unoccupied stand space is still available in the relevant exhibitor group or the Organizer as a result of the cancellation has to replan the stand area given back and the adjoining stand areas.

Without relinquishing any further claims, the Organizer is entitled to withdraw from or to revoke the rental contract - even long-term ones - without notice if the Exhibitor fails, even after a reasonable period of grace, to meet obligations arising from the rental contract, the Specific and General Terms and Conditions for Participation or any supplementary regulations. This also applies in the event that the conditions on which the contract was concluded do not apply or no longer apply, in particular if the Exhibitor has so altered his manufacturing program that his products can no longer be assigned to the trade fair for which he has rented stand space.

The same applies if the Exhibitor suspends payment or becomes involved in composition or bankruptcy proceedings, or if the Exhibitor company is in the process of liquidation. The Exhibitor shall be obliged to inform the Organizer of such proceedings immediately. If the Organizer becomes aware of the facts, it is entitled to withdrawal or immediate termination of the contract and to compensation amounting to 50% of the net basic rent including surcharges.

15. Supplementary Provisions

Constituent parts of the rental contract are the Regulations for the Exhibition Grounds, the list of goods (nomenclature), and the organizational, technical and other rules (exhibitor service manual). The exhibitor service manual is an inseparable part for participation terms and conditions. In particular, the conditions listed in the exhibitor service manual apply, which stipulate specific services as obligatory in connection with the event (e.g. entry in the catalogue, exhibitor identity cards).

16. Claims, Procedure, Place of Performance and Place of Jurisdiction

This contract is governed exclusively by Turkish law; the Turkish version of the Turkish law is authoritative. Consequently, the rights and obligations of the contracting parties are solely subject to the law of the Republic of Turkey. Place of performance and jurisdiction is Istanbul. The Turkish Republic Istanbul Courts and Istanbul Execution Offices have jurisdiction over disputes arising from this contract.

Mutual agreements between the two contracting parties, which deviate from these Specific and General Terms and Conditions or from any supplementary regulations, must be in writing; facsimile signatures suffice.

If a stipulation of this contract is or become invalid, the other stipulations shall not be affected by this invalidity.

All claims by the Exhibitor against the Organizer must be lodged in writing. The period of limitation is 6 months starting from the closure of the event.

17. Notification Procedure

The exhibitor's address which is stated on the front page, will be used as the notification address in case of the disputes arising from this contract. In case of a change in this address, the exhibitor should notify in writing to the organizers 1 week after the change took place. All consequences resulting from incorrect or delayed submission of contact details or the failure to submit exhibitor contact details at all, shall be borne by the exhibitor.

THESE FAIRS ARE ORGANIZED WITH THE PERMISSION OF THE UNION OF CHAMBERS AND COMMODITY EXCHANGES OF TURKEY IN ACCORDANCE WITH THE LAW NUMBER 5174